Cambridge Judge Business School
The Cambridge MBA

ONE YEAR, MAXIMUM IMPACT
# Cambridge Judge Business School

The Cambridge MBA

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The Cambridge MBA is recognised around the world as a leading programme that develops well-rounded, capable and driven business leaders of the future.

We select each cohort with care to create an experienced and diverse community. You will complete the MBA ready to make an impact at organisational level and to lead teams on a global scale.

The curriculum is broad, yet offers options to tailor according to your interest. There is a heavy focus on project work, with each term’s learning culminating in a practical learning milestone. The skills and knowledge acquired on the MBA are achieved through a collaborative ethos – the core value of The Cambridge MBA.

The Cambridge MBA is consistently ranked in the top-ten one year programmes by the *Financial Times* and *The Economist*. 
Every year we see the transformation a Cambridge education has on our students, and each year we watch them progress as more well-rounded and resilient professionals, comfortable operating in a diverse and complex global environment to fashion change that has a positive impact on business and society. We look forward to guiding you through this same experience.

Cambridge is a place of inspiration and opportunity, where communities work together to make an impact. Those who give the most, receive the most in return. The Cambridge MBA has been carefully designed to immerse you in a thorough business education, to enable you to build and lead successful teams, and to have influence and make an impact in whatever organisation in which you are employed.

The magical ingredient comes from your classmates – the people you meet at CJBS will make your MBA something special. Reach out and build relationships, learn from the extraordinary pool of experiences and respect the diversity we create in each Cambridge MBA class.

Jane Davies
MBA Director
An MBA…

… where global citizens become future leaders

… that comprises a rigorous year-long, full-time study period

… that allows personalisation of your learning journey

… which is delivered by a world-leading university with a legacy of innovation

… that brings together a diverse range of professionals

… where you will know every classmate’s name

… that is located in the dynamic start-up capital of Europe

… that gives access to global corporations and practical learning opportunities

… where collaboration is fundamental

… that demands full participation and commitment to self-development
“The chance to reflect on fundamental business issues while exploring new concepts has helped me grow as a professional. I feel more equipped and ready to face business challenges than ever before.”

Lara Sans Gil
Founder and Director of AmaElla
MBA 2014/15
**Duration:** One year  
**Delivery:** On-campus, full-time  
**Tuition fees for 2017/18** (including College membership fees): £53,000  
**Class size:** c.210

**Four terms, each with a distinct focus:**  
Michaelmas term: Team building  
Lent term: Team leading  
Easter term: Influence and impact  
Summer term: Application and re-launch

**Plus, the ability to tailor your course based on:**  
16 compulsory core courses  
48 elective courses  
Leadership seminars  
10 Concentrations  
Career Development Programme

Each term has a different **learning milestone**, allowing you to apply and demonstrate your learning.
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<td>(Individual project or work placement, August)</td>
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Cambridge Judge Business School is situated in the heart of Cambridge, sitting shoulder-to-shoulder with University Colleges and surrounded by science parks, incubators and innovation centres.

Since its inception in 1990, Cambridge Judge Business School has forged a reputation as a centre of rigorous thinking and of high-impact transformative education. We are situated within one of the world’s most prestigious research universities, and in the heart of the Cambridge Cluster, the most successful technology entrepreneurship cluster in Europe.

As a student at Cambridge Judge Business School, you will benefit from access to an impressive range of business support, including Accelerate Cambridge and the Entrepreneurship Centre, which provides a portfolio of programmes and connections to relevant societies, enterprise champions and departments across the University of Cambridge.
“There is no such thing as a typical experience at CJBS. Our students come here to learn how to ask incisive questions rather than follow the latest fads. They participate in an atmosphere of searching, rigorous thinking and entrepreneurial spirit.”

Christoph Loch  
Director of Cambridge Judge Business School
Founded: 1209

Nobel Prize Winners: 90

Colleges: 31

Overall number of students at the University: 19,000+

Size of alumni network: 200,000+

Follow-on funding raised by University portfolio companies: £1.2bn+
The University of Cambridge is surrounded by the Cambridge Cluster or ‘Silicon Fen’: a network of companies with the largest investment per capita in Europe.

Innovators based at the University and in the wider local community have developed over 1,600 firms employing more than 30,000 people.

CJBS has close links with these companies, many of whom are clients for the Cambridge Venture Project or provide guidance to students during their course. Some of these firms are start-ups formed by Cambridge MBA alumni, who maintain close links to the School, and benefit from the network of entrepreneurs, technologists, and business experts who live, work and study in the city.
“One of the things that distinguishes Cambridge is that people come here to study, and many don’t leave. People stay and start businesses, and these entrepreneurs are very happy to come in and share their wisdom with our students and act as mentors.”

Simon Stockley
Senior Faculty in Management Practice and Entrepreneurship Fellow, Cambridge MBA
As a Cambridge MBA, you will become a member of one of the 31 University colleges. Each college has its own character, but all have a diverse student body and a rich history.

They form a unique part of the Cambridge experience and allow you to experience the traditions of the University of Cambridge.

Colleges provide a social hub, and another network in addition to the one at CJBS. Many students join a college sports club, such as a rowing club, and take part in Formal Hall, a traditional evening dinner, which forms an essential part of the Cambridge experience.

There are students with a wide-variety of academic interests and international backgrounds within each, which encourages the exchange of ideas, especially at the regular college social events.
“College life has really enhanced my Cambridge experience. It’s just incredible to be surrounded by people who are studying different disciplines and seeing things from different perspectives.”

Kelly McMahon
Google
Cambridge MBA 2015/2016
For those with families, Cambridge is ideal. Small with green spaces, it has a wide-range of cultural, educational and leisure activities. With a cosmopolitan population, schools in Cambridge welcome children from around the world.

If you are a student parent, your college will be able to provide you with support and guidance. Most colleges offer accommodation for couples or families, and many have facilities for parents to meet and socialise together. If you choose to live with your partner or family outside of college, the University’s accommodation service can help you to find a place to live.

Each college has a designated childcare contact who is a point of contact and a voice for student parents within their college, and several colleges have nurseries or allocated places at nurseries. There are a number of University groups for children and parents, as well as the University of Cambridge Holiday Playscheme and Children’s Centres throughout Cambridge.
“The MBA really has a good support network for partners, and I was surprised to see how many people brought their partners or children. That helped enormously for me, because I knew if my family wasn’t happy, then I wouldn’t be happy.”

Lucas Krueger
Atos Consulting
MBA 2015/2016
Our curriculum has four distinct phases, arranged across four terms. It is designed to follow a ‘micro to macro’ pathway, to transform you professionally and personally. You will complete the MBA ready to make an impact at organisational level, and lead teams on a global scale.
Michaelmas Term 1
Team Building Project focus

Context setting:
Organisations in Context, Entrepreneurship

Technical Competencies:
Management Science, Corporate Finance, Financial Reporting and Analysis, Microeconomics

Team Building:
Organisational Behaviour, Management Praxis I

Learning Milestone: Cambridge Venture Project

Lent Term 2
Team Leading Organisational Complexity

Discipline Skills:
Strategy, Marketing, Cost Management, Digital Business, Corporate Governance: Organisations

Deep Dive:
Electives

Team Leading:
Management Praxis II

Learning Milestone: Global Consulting Project

Easter Term 3
Influence and Impact Global Context

Specialism:
Concentration Selection:

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Electives

Macro Focus:
Macroeconomics
Operations
Business and Society

Learning Milestone: Concentration: Board Impact

Summer Term 4
Application and Re-Launch Summer Project

Tailor your final term with personal selections:
Internships | Boot Camps | Individual Projects | Teaching Cases | Research/white papers
Our curriculum is carefully designed to deliver a rigorous and relevant business master’s degree. You will progress logically through a ‘micro to macro’ pathway, starting with the fundamental disciplines of business and team building. You will progress to focus on your team leading skills, assimilating your discipline learning and learning how to make an impact at organisational level.

As the programme progresses, you can start to personalise your route through the programme, by combining the elements on the facing page with your core curriculum.
Your options:

• Taught elective courses
  Elective courses (see page 28 for a full list) cover a wide range of disciplines and sectors and are taught by our academic faculty, often bringing in contributions from business practitioners.

• Global Consulting Project
  The GCP is a live team project with a multi-national organisation. Students can source their own project or choose one from many organised by our Projects team in a range of sectors and locations.

• A Concentration
  Students can extend their learning and networking in particular areas by undertaking one of 10 Concentrations.

• Summer Term activities
  During the Summer Term, students can choose to undertake internships, research projects, individual projects or boot camps in particular areas of interest.

• Student-led activities such as Student Interest Groups (SIGs)
  SIGs are led by students to collaborate, network, and expand their knowledge of a particular sector. SIGs invite speakers and hold regular networking events.

• Sector-related elements of the Career Development Programme
  The Careers team can give you advice and support in developing skills and contacts in a particular sector of interest.
Cambridge MBA Concentrations are packages of electives, case challenges and workshops focused around certain sectors or functional areas. Your Concentration will allow you to tailor your MBA learning, gain more experience in your current field, or develop understanding in a field new to you.

Each Concentration culminates in the ‘Board Impact’ project, which requires teams to present their project findings to a simulated company/organisation board.
Strategy
This Concentration will provide you with a practical grounding in core skills: defining propositions that clients want, selling consultancy services to clients, and delivering successful consulting assignments, before stretching your abilities in a real consulting environment.

Digital Transformation
This Concentration will help you re-think how you lead the transformation of your organisation through digital innovation. You will look at how digital innovations such as AI, the Internet of Things, Big Data, and blockchain can facilitate new business models across industries.

Entrepreneurship
This Concentration will give you the skills to help you start a business and grow it successfully. You will also develop core enterprising skills that will help you as an employee in an organisation, should you decide that you are not ready to start your own business right now.

Finance
After thirty years of confident models and assertions, finance theory is in disarray; a new architecture is needed. You’ll analyse the causes and impact of financial bubbles, consider the part played by innovative financial engineering and examine the role played by banks.

Social Innovation
Whatever the specific sector you’re interested in, this Concentration is for people with an interest in leadership for social change, whether in public, private or beyond profit sectors. This Concentration will look at different business models to address social problems.

Healthcare Strategies
Healthcare is a challenging area in which to be a leader. It is politically sensitive, subject to constant technological and scientific advances, and faces difficult circumstances with regard to demographic and lifestyle changes. The Health Strategies Concentration addresses these topics.

Global Business
In today’s semi-globalised, knowledge-based economy, many businesses are involved in some kind of international operations. The field of global business deals with a subset of such firms – the multinational enterprises which undertake cross-border operations.
Concentrations are run by specialist coaches, who may be a member of our academic faculty or an external business professional, with particular expertise in the given field.

**Strategy and Marketing Consulting***

**Coach Night 1**  
Speakers from Flock Associates and CNBC

**Coach Night 2**  
Speakers from McKinsey

**Coach Night 3**  
Speakers from Bruswick and Barclays

**Coach Night 4**  
Speakers from Marks & Spencer and Facebook

**The final project**  
The final project was based on the following challenge:
What English language business news product or service is:
1) desired by large numbers of people;
2) something people and businesses are prepared to pay for; and
3) has video as a component of it?
What platforms should be used to deliver this product or service on?

* These details refer to a previous Concentration. Concentrations are subject to occasional changes.
Each of the Concentrations consists of four Coach Nights during which the Coaches or external speakers host workshops or hold panel discussions.

* These details refer to a previous Concentration. Concentrations are subject to occasional changes.
During Lent and Easter terms, students take six elective courses, two of which will count toward Concentrations. This allows students to customise their learning pathway and study a sector or area of interest in greater detail.

**Lent term**
- Cases in Corporate Finance I
- Creativity Workshop
- Creative Arts and Media Management
- Building a Customer Aligned Organisation
- Design Thinking
- Digital Marketing
- Doing Good Well: Leading Social Innovation for Local and Global Impact
- Energy and Emissions Markets and Policies
- Financial Management for Start ups
- International Business
- How to think strategically – an exercise in game theory
- Leadership in Organisations
- Leading Effective Projects
- Managing Big Data Analysis
- Managing Innovation Strategically
- Management Accounting
- Marketing and Innovation in Emerging Economies
- New Venture Finance
- Philosophy of Business
- Sustainable Business
- Strategic Performance Management
- Strategic Pricing
- Topics in Financial Statement Analysis
- Topics in Investment Management

**Easter term**
- Advanced Digital Business
- Advanced Strategy
- Asian Capital Markets
- Cases in Corporate Finance II
- Consumer Behaviour
- Disruptive Technology and Innovation
- Entrepreneurship: How to Start a Technology Company
- Financial Market Trading Simulation
- Global Marketing
- Liquid Alternatives and Hedge Funds
- Mergers and Acquisitions
- Organising Healthcare
- Pharmaceuticals & Biotechnology
- Private Equity
- Strategic Brand Management
- Strategic Change and Renewal
- Strategies for Energy and Climate
- Stock Valuation
- Supply Chain Strategy
- The Coming of Modern Capital Markets
- The International Film and Screen Industries
- The Liberalisation & Regulations of International Financial Markets
- Value Driven Leadership
- Venture Capital and the Entrepreneurial World
A distinctive feature of the Cambridge MBA is the focus on experiential learning, giving you regular opportunities to apply your knowledge and skills within a live setting through projects, or ‘learning milestones’.

Three of the learning milestones during the programme are team-related projects involving company clients or external practitioners.

**The Cambridge Venture Project (CVP):** In term one you will work in teams on a live market analysis challenge for a Cambridge start-up or intrapreneurial venture. The CVP will give you first-hand experience of some of the challenges faced by innovators in high-risk, high-pressure environments. Teams are allocated a mentor and also have input from Cambridge Judge Business School faculty.

**The Global Consulting Project (GCP):** In the second term, you will form your own teams and consult with blue-chip multinational corporations or international organisations on location, on a particular aspect of their business. The GCP is a highlight of the Cambridge MBA for many, providing a valuable opportunity to apply your learning, experience new sectors or roles and build global networks with a view to your post-MBA career goals.

**Concentration Project: Board Impact** You will choose from one of eight Concentrations to participate in during your third term. At the end of your Concentration you undertake a team project, in which you will present your findings to experts in a simulated boardroom situation.

**Summer Projects:** To allow you to tailor the MBA towards your own individual career objectives, we offer a choice in the final Summer Term. Options include writing a research paper or dissertation, or doing an intensive course such as the Lean Six Sigma Green Belt.

Many students opt to take an internship or work placement during the summer phase, which allows them to gain valuable experience for their CV and can sometimes lead to an offer of full-time employment.
“The best professional experience of my MBA was the GCP - a consulting project for Google. My team spent a few weeks in London, Tel Aviv and Ramallah and this led to my next job after graduating from the MBA.”

Noa Epstein
Middle East Entrepreneurs of Tomorrow
MBA 2010/11
The Cambridge MBA takes the brightest individuals on the path to realising their entrepreneurial goals, through education, practical support, and immersion in the vibrant entrepreneurial scene in Cambridge.

The entrepreneurial journey

Master the theory
Core MBA modules
Learn the fundamentals across business functions
Entrepreneurship Electives
Gain an understanding of the theory behind starting and growing a business

Develop your skills
Cambridge Venture Project
Work with small companies to help them grow
Entrepreneurship Centre
Participate in courses and attend skills and networking events

Craft your ideas
The MBA Entrepreneurship Concentration
Learn how to apply the theory to your own business ideas
Cambridge Networks
Share ideas with successful entrepreneurs working within the ‘Silicon Fen’
Find your team

University Networks
Find your team within the MBA classroom, your College peers, Entrepreneurship Special Interest Group or Cambridge University Entrepreneurs Society (CUES)

Test your proposal

MBA Entrepreneurship Summer Programme
Develop your business plan and get feedback from experienced entrepreneurs and faculty staff

Get funding

Accelerate Cambridge
After your MBA, apply for the CJBS’s start-up incubator that helps launch and grow new ventures. Ideation@CJBS weekends help develop ideas, while pitch days give access to investors
The MBA Careers team provides a broad programme of coaching and guidance to help you achieve the post-MBA job you are looking for, and to equip you with effective employability tools for life.

**Individual advisory and coaching**
The size of our MBA cohort allows for a highly-personalised career development programme.

*In-depth, individual advisory and coaching sessions with the MBA Careers team and Career Consultants are available throughout the academic year.* The sessions are designed to help you identify and refine your career goals, and support you in developing a realistic strategy to achieve your post-MBA goals.

**Practical workshops and surgeries**
These structured sessions provide the tools to help you define your personal career goals, plan your career strategy, conduct research and job searches and then manage the application and interview process.

Sessions include:
- Managed Case Workshops
- Competency and case interview practice
- Know yourself and your personal brand
“I found my current role because American Airways came to the School. To prepare, I attended one-to-ones, did case practice and attended career treks; I also worked closely with the Careers team on my CV and cover letter.”

Vera Vasilyeva
American Airways
MBA 2014/15
Typically over 90 per cent of our MBA graduates are employed three months after finishing their MBA studies – a figure which shows the regard in which our graduates are held by recruiters around the world.

**Career treks**
The team work with students to arrange relevant career treks to employers’ offices. Recent treks have included: Amazon Fulfilment Centre, Uber, Infosys and Facebook. The team has also organised overseas careers treks to locations including Singapore, Dubai and New York prior to the start of the programme.

**Recruitment events**
Throughout the year we run a variety of events hosted by leading name employers. They also post job opportunities on our online platform, contact students directly having identified them as potential candidates, and work one-to-one with careers staff to inform us of job opportunities and identify candidates.

**Special Interest Groups**
MBAs can join special interest groups which represent different industry sectors. These are supported by the Careers team in pinpointing employability opportunities: conferences, speakers, contact with alumni, and visits to companies.
“During the MBA I was recruited into IBM on their General Management Leadership Development programme – a small mid-career, post-MBA rotational programme over three years. This programme only recruits from top business schools.

Richard Stockley  
IBM  
MBA 2014/2015
Our graduates use their MBA experience to take their career in new and exciting directions. Some move function or industry, and others use their MBA to access a new location.

Our annual MBA Employment Report confirms the variety of options available to Cambridge MBAs after their studies, and also the established appeal of Cambridge MBA graduates to a wide range of international employers.

92% Graduates with job offers three months out

£99,025 Average package salary

98% Switched location, function or industry

37% Switched all three (location, function and industry)

“The Cambridge MBA has been life-changing and totally worth the investment. I have successfully transformed my career with a ‘triple jump’ and I could not have done it without the support I received during my MBA”

Prasad Naik
MBA 2015/16
The Cambridge MBA, Our community
Our high-achieving students come from a huge variety of industries and locations, giving you and your class insight into a range of different sectors, business methods and cultural experiences.

MBA Class of 2017/2018

- **208** Size of class
- **six years** Average work experience
- **29** Average age
- **44** Nationalities
- **696** Average GMAT score
- **61%/39%** Male/female gender balance

Industry breakdown:

- Industry (49%)
- Finance (31%)
- Consulting (16%)
- NGO/Not for Profit/Research/Education (4%)
“Being among the brightest minds in today’s business world and a proud member of Cambridge Judge Business School’s network allowed me not only to focus on the big picture, but also to see it in high definition.”

Houssein El Sayed
PA Consulting
MBA 2014/2015
At CJBS, our research is paramount. 95% of research undertaken has been deemed world-leading or internationally recognised by the independent Research Excellence Framework (REF).

The School has a world-class faculty of around 55 members, whose research interests span the globe and the full spectrum of business issues. Many are leaders in their field, directing cutting-edge research and consulting for businesses and government. They bring their knowledge and inspiration to the classroom to create a transformational learning experience.

Research at CJBS is organised around six subject groups which reflect the interests and expertise of our individual faculty members. Members of the Faculty can also be associated with one or more research centres, enabling the School to take full advantage of the potential for interdisciplinary collaboration. Similarly, scholars from across the University of Cambridge are keen to collaborate with students from CJBS, and we offer exceptional opportunities to learn and network.

As an MBA you can engage with the activities of our various research centres, plus other initiatives such as the Entrepreneurship Centre and the Centre for Social Innovation.
“One of the highlights of my MBA so far has been the Management Praxis course. What I’ve learned about creating successful teams has enabled me to get the most out of the Cambridge Venture Project.”

Harun Tepe
MBA 2016/2017
During your time at Cambridge, you will come into contact with a wide-variety of people, from world-leading faculty to influential leaders.

You will become a member of a large global network from the moment you accept an offer to join our MBA class. You will learn from your peers, supporting each other and building relationships before the course even begins, by attending careers treks and orientation events.

During the MBA, you will be engaging with the latest research and thinking from world-class faculty and their network. You will meet with, and forge relationships with, people from a variety of sectors and organisations.

Once you have finished your MBA, you will continue to develop the relationships you have made within the School and the wider University, through the 400+ alumni groups worldwide.
“I gained a group of amazing friends and a support network that I genuinely feel will be there for the rest of my life; the people you meet on the MBA give you a certain confidence and inspiration even post-MBA.”

David Pepper
KPMG Boxwood
MBA 2014/2015
The Cambridge MBA

Who are we looking for?

We are looking for people with confidence, creativity, integrity, a global outlook, and the ability to think critically and collaborate with others.

You should be someone who has excelled academically (in the top 25% of your class in your undergraduate degree), are highly motivated and have an interesting and varied life outside of work.

You will have 3 years’ full-time work experience after completion of your undergraduate degree (including some international work experience) at the point of starting the MBA, and can show a clear career progression.

You must take either the GMAT or GRE to apply to Cambridge. We do not request a specific score range, but the average GMAT score for each cohort is typically c.690.
“Looking back, not only did the programme lift my ambition and courage, broadening my horizons on both a personal and professional level, but it opened doors I simply would never have noticed.”

Neil Gonsalvez
Fastbreak Consulting
MBA 2010/2011
Our online application process is straightforward and efficient. Once you create an account and start your application, you can save your work and complete it over time.

To apply you will need:
- A valid GMAT score
- One reference from a supervisor or peer
- Answers to all three essay questions
- £150 application fee
- Transcript of your undergraduate degree, detailing courses taken and level attained
- Proof of English language ability (TEFL/TOEFL certificate)

On the facing page is an outline of the admissions process and the timeframes you can expect for your application.

Application deadlines
There are five application rounds for entry in September 2018

- Round 1 deadline: 8 September 2017
- Round 2 deadline: 27 October 2017
- Round 3 deadline: 5 January 2018
- Round 4 deadline: 9 March 2018
- Round 5 deadline: 4 May 2018

For a detailed description of our application process, and to start your MBA application, please visit:
www.jbs.cam.ac.uk/programmes/mba/apply
Begin to prepare your application
Suggested time: Four weeks

Complete your application and submit
Suggested time: Four weeks
Use the checklist on the left to help you.

Applications reviewed by Admissions Committee
Time: Three weeks after relevant deadline
If application is successful, you will be invited to interview. If interview is successful, we will offer you a place.

Accepting an offer
Time: Three weeks from offer
First payment required.

College placement
Time: Six weeks
Second payment required

Visa application process
Time: 12 weeks
Relocation to Cambridge
There are a number of scholarships and loans available to Cambridge MBA students.

**Scholarships and bursaries**

There are a number of scholarships available to Cambridge MBA students, ranging from Cambridge Judge Business School bursaries, University of Cambridge and College scholarships, to external funding.

If you want financial assistance with fees through scholarships, it helps if you apply for the Cambridge MBA early.

Scholarships and bursaries are offered based on sector work experience, academic achievement, nationality and background. Most require you to submit a one-page essay to the Admissions team explaining why you should receive a bursary, but some have other requirements when applying, such as a high GMAT score, sector-specific experience or particular ambitions post-MBA.

Scholarships and bursaries range in the amount offered, and some such as the Ruth Whaley Bursary for Women in Finance also offer mentorship.

All scholarships and bursaries are awarded before the start of the academic year. There are no funds that can be awarded after the School year has started, and candidates should not make financial plans assuming that they will receive funds after they have started the programme.

**Loans**

There are a number of loans available to candidates holding an offer for the Cambridge MBA. These range from The Prodigy Finance Loan Programme, which has been exclusively created for MBA candidates, Career Development Loans, and country-specific loans.
“I was honoured to have been selected as a recipient of the prestigious LyondellBasell Cambridge MBA Scholarship. It serves as a recognition of my past achievements and for my future ambitions to be impactful in the energy industry.”

Babaniyi Ogunbayo
MBA 2016/2017
**When do I have to submit my application by?**
All applications must be submitted via our online application system. Candidates should submit their application by 17:00 GMT on the day of their chosen deadline.

**What is your application fee?**
The application fee for entry in 2018 is £150.

**Who can be my reference?**
Sometimes it is not possible to ask your current line manager for a reference, in which case we are happy to accept one from a former line manager or supervisor. Failing this, we will accept a reference from a customer, supplier or adviser with whom you work on a professional basis. We do not require an academic reference. An automated reference request will be sent to your referee once you have entered their contact details into our online application system.

**Do I have to take the GMAT or GRE before applying?**
Yes, you must have taken the GMAT or GRE prior to submitting your MBA application. We ask you to self-report your score on your application form and instruct the test provider to make your official score report available to us online. Please note we will not review your application until we are able to access your official score report.

**Do you require a minimum GMAT score?**
No, we do not specify a minimum GMAT score - it is just one of the many criteria we consider in the selection process. However, the majority of our students have a score above 640, and the average for this year’s class is 696. We look for good balanced scores on the verbal, quantitative and analytical writing sections of the test, which demonstrate to us that you have the variety of skills required to succeed on the Cambridge MBA.

**Do I have to take an English language proficiency test?**
Fluency in English is a pre-requisite for the Cambridge MBA. If English is not your first language, you must have taken a recognised English proficiency test in the two years prior to 30 September on the year for which you’re applying for entry.

**How can I contact the MBA Office?**
Email us at mba-enquiries@jbs.cam.ac.uk
Meeting Cambridge MBA staff and alumni in person is a great way to discuss the features and value of a Cambridge MBA, as well as the wider Cambridge experience.

**Individual Profile Reviews (IPRs)**
Regularly held around the world, IPRs give you the opportunity to meet a member of Admissions on a one-to-one basis for a 15 minute discussion on your CV and your current profile.

**Open Days**
We regularly host open days on campus in Cambridge, where you’ll have the opportunity to see the School, meet Admissions, alumni, current students, and MBA lecturers. You’ll also be able to experience a sample lecture, take part in a networking lunch and gain an overview of the Cambridge MBA programme.

**Webinars**
We hold webinars which range from a programme overview with our Admissions Manager, to specific topics of interest such as careers destinations, entrepreneurship, and the College experience.

**Skype chats**
Every two weeks we hold Skype chats, during which you can speak to Admissions with any questions about the Cambridge MBA. You can find the details of the dates and times on our website.

**Email**
You can email the Admissions team at any time at: mba-enquiries@jbs.cam.ac.uk.