

"antisocial activities" or "events"?



- Companies have <u>activities</u> that some people disapprove of, yet are legal:
 - Opencast coal and minerals mining
 - Cigarette manufacturing
 - Fur farming

- Coal-fired power generation
- Nuclear power generation
- Hydro-electric generation
- Commodity or CDS trading Production of "I'm a Celebrity ..." Some are considered environmental risks, others just antisocial and whether they are antisocial at all is often subjective.
- Companies suffer major financial damage by single accidents, decisions or events:
 - Cruise lines
 - Mineral water bottlers
 - Pharmaceutical manufacturers
- Jewellers
- Banks
- Oil companies

The event may be a consequence of the business, but not an expected outcome

"antisocial activities"



Cigarette manufacturing

Coal mining

Fur Farming

Weapons manufacturing

Alcohol marketing

Nuclear power generation

Commodity or CDS trading

Production of "I'm a Celebrity ..."

These activities are fundamental to the business the companies do

The risk is not that the activities happen, but:-

that the activity becomes (legally) unacceptable; or

- that constraints on the business make it uneconomic; or

outrage by minorities makes the business not worth continuing.

Judging the risk is very difficult – more political than environmental:-

– Generally subjective – why ban mink farming but not sheep farming?

- Can be acceptable to the majority, but a sufficiently aggressive minority can win

- Society has to balance between the need for a product and consequences of supplying it

But in the meantime, the businesses can be very profitable for over half a century

Worth lending money to – though NGOs may not be happy

- BAT

EV ~ £70bn

D ~ £10bn

BBB+

"events"



Cruise lines

Airlines

Pharmaceutical manufacturers

Jewellers

Banks

Oil companies

- Events should not occur, but will (with low probability and maybe at random)
 - It can happen to almost any type of business
 - It can be of many types
 - environmental, reputational, safety, financial, etc.
 - Often possible to predict from history the overall damage
 - but public response can change dramatically depending on many things
 - Very difficult to predict where it will happen
 - a significant element of chance for where, when and to whom it happens
 - "tail events" so difficult to forecast
 - lessons will be learnt, so each event will be different to the previous ones
 - event should be independent of other things happening

Credit risk management



"antisocial activities"

- Is it really antisocial? Will society turn against it, or does society need the output?
- If the activity really is antisocial, society will eventually force change. The danger of change increases with time.
 - Tenor of debt is important keep it short relative to society's timetable
 - Key skill of not being fooled by whim or by either sides' arguments
- Stay diversified across sectors to restrict damage if you are wrong

"events"

- Stay diversified across companies it can hit anywhere
- Imagine the size of the damage is there equity to cover that damage?
 - How robust are companies to unexpected events?
 - Cash for liquidity, low gearing for solvency





No company can forecast the unknown. But the consequences of the unknown can be unpleasant:-

Liquidity – immediate problem

- Cash leaves the company to repair damage
- Long-term and short-term debt markets close
- Banks do not want to take credit risk
- Equity prices drop and equity markets are difficult, slow, and may close
- Reputation damage may mean income disappears
- Reputation and news stories may mean suppliers won't give credit

You need to have liquidity (cash, saleable assets) beforehand

Solvency - long-term problem

- Value leaves the company permanently
- Equity prices fall on reputation (recoverable), and on cost (not recoverable)
 Gearing needs some slack for loss of equity value and possible debt raising