Centre for Risk Studies **Research Showcase** 23 January 2014

Scenarios for Risk Management: Example of Geo-Political Conflict

Centre for **Risk Studies**



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Can We Understand ...

Various types of emerging risks:



Geopolitical Conflicts



Pandemics



Cyber

And assess their potential to cause:

Underwriting Losses

Non-Underwriting Operational Impact

Investment Portfolio Impact









CRS Scenario Development Process



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Key Methodological Challenges

- Can we construct an extreme fictional scenario that is plausible through using evidence-based precedents?
 - Can these scenarios meet the challenge of being useable by businesses and ultimately adopted for use in risk management?
- Can we estimate the losses that would result from extreme events that haven't occurred in today's world?
 - Can we create a robust and transparent estimation process?
- Can we push macroeconomic models outside their comfort zone to model extreme events usefully?
 - How far beyond range of the model's parameterization?
- Can we model the impact of hypotheticals on investment asset classes and portfolios?
 - How useful are asset value 'fundamentals', and how much market sentiment and crisis behaviour do we need to incorporate?



Data Compilation Project

'Substrate Networks' – the underlying architecture of the global economy and trade:

- World City Database
- Demographic & economic data for all countries of world
- Inter-country Trade Relationships
- Manufacturing hubs and
- Air Transportation Network
- International Shipping Network
- Transoceanic Telecommunications Network
- Oil & Gas Supply Chain
- Military power structure and bases



World City Database



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Judge Business School

Cities of Our World

Cities with a population over 100,000 people, megacities and population density

Air Transportation Networks of the World



98 I 98

Telecommunications Networks



Submarine Communication Cables and Night-time Lights



Energy Supply Chain



Oil, Gas and Products Pipelines and World Shipping Routes



Geopolitical Conflict

- 'Wars' are a standard exclusion in many insurance products
- Insurance companies feel secure that these exclusions protect them from conflict-related losses
- In this project we test this assumption
 - We explore ways that losses might occur that thwart existing exclusions
 - Explore the potential for unexpected losses in lines of business that don't have war exclusions
- Explore the potential for the event to impact an insurer's nonunderwriting operations
 - Business continuity of operations and systems
 - Investment portfolio impacts



Assessing a 1-in-100 Scenario

- Our scenarios are benchmarked to a standard level of (im)probability
 - 1% annual probability of exceedance (1-in-100)
 - i.e. 99 chances in a hundred something this bad won't happen
- Historically there have been two world wars in the past century
 - But we don't believe that a world war is a 1-in-100 scenario
 - All indicators of conflict have diminished significantly in the period of globalized economic interconnectivity
 - Conflict has diminished in an era of 'Pax Americana' the US as global policeman
- The issue tends to be that people now underestimate the likelihood of conflict (and historically always have)
 - Political scientists believe that the risk of conflict increases when a hegemony state faces the growth of a challenger
 - Our scenario plays this out where China, in flexing its muscles, takes a belligerent stance against Japan, as a proxy for United States, rather than facing down US directly



Taxonomy and Likelihood

	Level 1	Level 2	Level 3	Level 4
Proponents	Conflicts between minor powers – No superpower	One superpower against a minor power	One superpower against an ally or proxy of another superpower	More than two superpowers engage in direct conflict
Polarity	Any	Any	Any	Multipolar
Power Asymmetry	Balanced low level of power	Major asymmetry	Moderate asymmetry	Balanced
Observed Frequency	Several conflicts a decade, and always a minor war somewhere in the world	Expect one or two a decade, as US or allies exert increasing power as global policemen	In modern times, expect only one or two a century as superpowers avoid confronting each other	20 th century history does not apply – globalized economy deters world wars
Current Likelihood	Common (>50% a year)	Occasional (10% a year)	Unlikely (1% a year)	Extremely Unlikely (0.1% a year)
Duration of conflict	Long	Short	Short-Medium	Long
Example	Yugoslav wars Congo wars	'Desert Storm' Iraq; Afghanistan invasion;	US-Vietnam War	WWI WW2

Level Selected for Scenario



Sino-Japanese Conflict Context

A long historical context for national enmity:

First Sino-Japanese war (1894-1895)

- Japanese imperialist & expansionary policy leads to invasion of China
- Intention to dominate China politically and militarily and to secure other economic resources, particularly food and labour
- China divided between nationalists and communists

Second Sino-Japanese War (1937-1945)

- Skirmish at Lugou (or Marco Polo) bridge soon escalated in a full conflict.
- Invasion of Northern China, inc. Shanghai, Jiangsu and Nanjing
- Concentrated on strategically important urban cities e.g Shanghai, Nanjing, Wuhan
- Civilian targets including large scale massacres e.g. rape of Nanjing and Battle of Shanghai
- Human Cost
 - Estimated 15-20 million casualties
 - 90 million+ refugees created
 - The "rape of Nanking" saw 200-400,000 civilians executed and 20-80,000 women raped
- Economic Cost
 - \$383 billion of property damage
 - \$250 million of defaults on Loans of the Farmers' Bank of China
 - GDP \$20 (China) and \$8 (Japan) billion lower than pre-war levels
- Political Cost
 - Erosion of support for KMT regime facilitated the rise of Mao and the Communists who defeated Chiang four years later



Scenario Running Ahead of Recent News Events

theguardian

News World news China

China sends warplanes into disputed airspace over East China Sea

Air force spokesman says fighter jets have been sent after Japanese and South Korean aircraft flew through disputed area

Jonathan Kaiman, Tania Branigan in Beijing and agencies theguardian.com, Thursday 28 November 2013 18.56 GMT

A Japanese patrol plane flies over the disputed Senkaku or Diaoyu islands in the East China Sea in 2011. Photograph: Japan Pool/AFP/Getty Images

China has sent warplanes into disputed airspace over the East China Sea after Japanese and South Korean military aircraft flew through the area, the Chinese state news agency reported.

China's air force spokesman Shen Jinke says several fighter jets and an early warning aircraft were sent on normal air patrols in the zone on Thursday. He was quoted by the state news agency Xinhua.

US carriers urged to comply with China air zone rules

US aircraft may follow several regional carriers complying with China's new rules

The US says it expects its civilian aircraft to observe China's rules in an air defence zone in the East China Sea.

A US statement said this did not mean the US accepted China's requirements in the zone covering territory claimed by China, Japan. Taiwan and South Korea.

China wants all aircraft there to file flight plans and identify themselves.

The US Japan and South Korea say they have flown military aircraft in the area unannounced. But China said it scrambled fighter jets on Friday

The move was to monitor US and Japanese aircraft in the zone.

'Firm but calm'

The air defence identification zone (ADI2) covers a vast area of the East China Sea, including a group of Islands claimed by Japan. China and Talvian **Related Stories**

Experts on China zone Why zone raises risk Q&A: Islands row

SJ3 Scenario Phases

1. Escalating Tensions

SJ3 Scenario Narrative (Fictional)

WAR: Japan bombs China

Japan strikes military and industrial centres in Beijing & Shanghai

Monday, May 12

Navy.

infan/in

Beijing (0058 GMT - 0758 CST) -Japanese air and naval forces launched a massive strike against Chinese military targets and key Industrial centres in the early hours of Monday morning.

Denalis are still errourging ball & w. thought the Beijing and Shanghai were bein largered foliowing the crippling. Cyper attack against Tokyo on April 29:

The full wave of intacks, beginning, stroomit fram CST, targeted military installations near Beiling and Shanghai. Louis withinians say the second while of whitele began around fam, which targeted some of Chine's mold proffic inglating cardren. Thurs are narry remarks of devastating issues to reason an analysis and on the torus at an our your

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Cruise missiles bombarded multiple targets across China in the early hours of Monday merning.

manufacturing other like Sprojiland.

Chinese government officials spinitemed line siliant and hinve promised "a swift response to Japan's barberism'. Western growmments fune printed the condemnation but have unged for pairs and datomecy as the world.

Risk Studies

Informational Business Sport

US-China standoff continues

The US Pacific fleet continues war drills in support of Japan

Thursday, July 24

Singapore (1216 GMT - 1916 SGT) -The Stalemate between US and Chinese forces in the East China Sea continues as both governments claim negotiations are on-going.

Sources inside the US povenment are adamant that the US is maintaining a dtod sparupone of stresera lufecaeq sides to refrain from further allactus, which have already caused widespread loss and onopied the global economy.

Despite early condemnation, Russia's foreign minister said yesterday, "we support any peace-making efforts, and urge all sides to enupect the international boundaries and work ogether for a swift, peaceful resolution"

US Carrier Group Abraham Lincoln steaming south of Japan

the US are willing to stay anguged in the region. The scale of the intervention and the unprecedented vise in every prices is costing billions of dollars every week. The presidential press secretary, however, was adament that this was a human problem and not an accromic time. The irony, of course, is that the

Singapore (0343 GMT - 1143 SGT) -Air force One touched down in attempt to negotiate a peaceful resolution between China and Japan.

President Obama urged both sides to refrain front inflammatory action, but reiterated that Japan would be defended at all costs, as per the joint resolution passed in congrass. The US, with the support of Australia and India. and the UK, France and Germany, still have its Pacific field in panilion.

Most eignificantly, Russia, a historical ally of China, announced that they would not intervene and would assest

Air Force One taxiing in Singapore where President Obama urges peace

efforts. It is thought that fears of Internal economic collapse tas left China locking for a peaceful end to hostilities and the return of normal economic activity.

Japan too are trought to be eseking paper as their war efforts and economic rapecity have been

US & Russia press for peace

Tuesday, September 16

Singapore this morning in a last ditch

Shipping Lanes Affected by Sea Exclusion Zones

Commercial Flight Routes Affected by Restricted Air Space

MONGO

Top 10 airports within restricted air space:

- Handle 225m passengers a year (8% of world passenger traffic)
- Manage 20m metric tonnes of cargo (46% of global air freight)

Airports and Routes

Top Cargo/Passenger Airports

K & Z & K M & T R

- Large Airports
- Airport Routes

Esri, DeLorme NAVTEQ

ADIZ vs SJ3 B1 Zone

SJ3 Summary Impacts

	S1	S2	X1
Conflict Duration Period (Market turmoil)	9 months	2 years	5 years
Export trade disruption period	1 year	5 years	5 years
Export trade loss during disruption	50%	70%	90%
Direct Damage Replacement Cost	\$120 Bn		\$500 Bn?
Total Insured Loss	\$40 Bn		\$150 Bn?
Deaths	100,000	250,000	500,000
World GDP Recession Peak	-1%		-3%
Global Recession Duration	18 months		3.5 yrs
Lost global output 2014-2019			\$32 Trillion
Investment Portfolio Impact (Relative to expectation baseline)	-30%		
Duration of Degraded Returns	2.5 yrs		

How Might This Crisis Trigger Another?

Impact of Military Strike on Shanghai

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Historical Loss Precedents for Strategic Bombing

Baghdad 'Shock & Awe' Iraq War

19 Mar 2003 – 30 April 2003

- 1,700 air sorties
- 504 Cruise missiles
- 6,616 civilian deaths
- Complete destruction of military and government infrastructure
- Bombing responsible for 0.5% mortality in Iraq population

Dresden Bombing, Germany WWII

- 13 15 February 1945
- 527 US & 722 UK bombers drop 4,000 tons of ordnance
- 15 sq. miles destroyed, inc. 90% of city centre
- Around 25,000 dead
- 23% of industrial buildings 'seriously damaged'
- 78,000 dwellings 'completely destroyed'; 28,000 'uninhabitable'; 65,000 damaged
- 199 factories (136 serious damage; 28 medium damage; 35 light damage)

London Blitz

7 Sept. 1940 – 21 May 1941

- 40,000 dead
- 100,000+ injured
- 1 million homes destroyed
- London bombed for 57 consecutive nights
- 25% drop in industrial production

17 Nov. 1944 – 15 Aug. 1945

- Incendiary bombs target light industry
- 9-10 Mar, 334 bombers drop 1,700 tons of ordnance
- 16 sq. miles destroyed (280,000+ homes destroyed) 50% of Tokyo
- 100,000 dead / 100,000 injured / 1million homeless
- Industrial output cut by 50%
- Rebuilding focused on roads / transportation
- 27% of the damage but only 11% of rebuilding budget
- 5-7 yrs before economic growth returned

Property Losses

- Buildings and contents damaged during military action
 - Insurance claims excluded under 'war' exclusions...
 - Around 1 in 1000 of commercial properties damaged in the 'Theatre of War' zones
 - Total of 450,000 properties damaged
 - o 300,000 in China
 - o 150,000 in Japan
 - High percentage related to global corporations
 - Average loss ratio per damaged property: 50%
- Business interruption
 - Civil emergency clauses
 - Power and utilities loss
- Losses that are less easy to define as warrelated losses:
 - Evacuation of personnel
 - Claims for damaged IT infrastructure as a result of attributable cyber attacks during war period
 - Supply Chain insurance
 - Event cancellation

Life, Health, & Workers Comp Insurance Claims

- Civilian corporate deaths & injuries from military action
 - Factories and office buildings targeted in military action
 - Attacks mainly at night to minimize civilian casualties
 - Employees of corporates injured in the raids
- Around 10,000 people killed
- Around 750,000 people injured
 - 75% of casualties in China, 25% in Japan
- Civilian deaths and injuries from riots and hostage taking by crowds
 - High value senior executives in Japanese companies
- Commercial airliner shot down 350 passengers and crew killed
- Very large exodus of Western business people flee from China and Japan
 - Group life repatriation clauses from evacuation of expatriate executives
- Travel insurance repatriation
- Stress-related health claims resulting from episode

	Inju	ry Classification	Blast Morbidity
1	11	Minor Injury	80.5%
2	12	Temporary Incapacity	2.1%
3	3	Partial Disability Minor	1.9%
4	4	Partial Disability Major	1.3%
5	15	Complete Disability	1.5%
6	16	Fatal	12.7%

Marine, Aviation and Space Losses

Marine

- The 'Elfrieda Smirk' lost at sea
- Ultra Large Container Vessel
- 15,000 containers
- No definitive attribution for sinking

Aviation

- Loss of a commercial 747 aircraft, passengers and crew
- No air force admits shooting it down

Space

 Japanese commercial satellites lost, suspected due to military action

Underwriting Loss: Clash Assessment Insurance Claims Across Multiple Lines of Business

Claims related to Geopolitical Conflict on insurance exposure in Japan & China

Class	Line of Business	
Proper	ty	
	Personal Lines/Homeowner	4
	Personal Contents	4
	Commercial Combined	5
	Construction & Engineering	3
	Commercial Facultative	5
	Binding Authorities	3
Casual	ty	
	Workers Compensation	5
	Directors & Officers	4
	Financial Lines	4
	General Liability	4
	Healthcare Liability	5
	Professional Lines	4
	Professional Liability	3
Auto		
	Personal Lines	4
	Commercial & Fleet	5

Class	Line of Business	
Marine	& Specie	
	Cargo	5
	Marine Hull	5
	Marine Liability	3
	Specie	4
Aerospa	ace	
	Airline	5
	Airport	4
	Aviation Products	3
	General Aviation	2
	Space	4
Energy		
	Downstream	1
	Energy Liability	4
	Onshore Energy & Power	5
	Upstream	3
Special	ty	
	Accident & Health	5
	Aquaculture insurance	1
	Contingency - film & event	1
	Equine insurance	1
	Excess & Surplus	0
	Life Insurance	4
	Livestock	3

Impact on Insurance Claims

-4 -3 -2 -1 0 1 2 3

Increase

4 5

Decrease

-5

ClassLine of BusinessLife SLife InsuranceSHealth InsuranceIncome ProtectionDeath & DisabilityHospital CoverHospital CoverHospital CoverPensiorAnnuitiesVariable AnnuitiesVariable AnnuitiesStandard AnnuitiesIfe SettlementsVariable AnnuitiesVariable AnnuitiesPolitical RiskVare & ForestryVolitical RiskPolitical RiskProduct RecallOAgricultureAgricultureAgricultureAgriculture		•			
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Livestock 4 Forestry 0 Agriculture 0		Crop hail	0		
Forestry 0 Agriculture 0		Livestock	4		
Agriculture 0		Forestry	0		
		Agriculture	0		

Direct Damage Costs (S1)

- Direct replacement cost of built environment damaged in SJ3 (China & Japan)
 \$120 Bn
- P&C Insurance loss in China & Japan
 Section 100 (\$20 Bn)
 Insurance losses in US & Europe
 \$8 Bn
- Healthcare costs & compensations for injury \$2 Bn
- Life & Health insurance claims
- Total Insurance Industry Loss: \$30-40 Bn

\$2 Bn

Insurance Claims Surprises...

Political interference in insurance claims settlement

- Chinese government declares 'war' exclusion clauses in Western insurance policies invalid
 - A condition of doing future insurance business in China is that Western insurers pay for losses inflicted, to assist with the reconstruction of economy
 - Precedents: US government pressure on insurers to settle claims in "Hurricane" Sandy; Deepwater Horizon compensation

Claims from businesses elsewhere

- Contingent business interruption claims from supply chain failures
- Supply chain insurance
- Event cancellation in US
- Airport business coverages

Claims from surprising sources

Stress-related illnesses in US expatriate employees evacuated from war theatre

Macroeconomics of War

- Government expenditure increases (short term positive effects)
- Public debt and taxation increase (long term negative effects)
- Inward foreign direct investment is diverted
- Capital flight leads to a devaluation of currency
- Price increases lead to a rise in inflation
- Energy prices increase and are more volatile
- Exports are blocked (SJ3 Scenario)
- Imports are blocked (SJ3 Scenario)
- Destruction of capital assets depress industrial production

Macroeconomic effects of previous wars

Consequences of War: Trade

China Exports

300

EVER THE PROPERTY OF THE PROPE

Total value of Chinese exports: \$1.33 Trillion (\$US 2009)

China Export Value by Economic Sector (US\$ Billions 2009)

* Excludes exports to the Rest of World

Japan Exports

Japan Export Value by Economic Sector (US\$ Billions 2009)

Inter and Intra-trade between Japan and China

Oxford Global Economic Model

- Most widely used macroeconomic model
- Collaborative research agreement with Oxford Economics
- General Equilibrium Model (GEM)
- 5,10 and 25 year ahead projections
- 47 Economies (headline forecasts for 30 countries)
- Updated with new data monthly
- "Eclectic Model"
 - Keynesian in short run (demand)
 - Monetarist in the long run (supply)
- Cobb-Douglas production function links capital, labour, and total factor productivity.
- Monetary policy endogenised through 'Taylor Rule'

SJ3 Modelling Structure

Scenario Summary: Macroeconomic Inputs

Key Variable	Description	S1	S2	X1
EDI	Foreign Direct Investment	2014 (1 yr)	2014-2019 (5 yr)	2014-2019 (5 yr)
	Foreign Direct investment	S1 S2 2014 (1 yr) 2014-2019 (5 yr) -70% -70% 2014 (1 yr) 2014-2018 (5 yr) +7% +7% 2014 (1 yr) 2014-2016 (2 yr) +7% +30% 2014 (1 yr) 2014-2016 (2 yr) +20% +30% 2014 (1 yr) 2014-2015 (2 yr) +10% +15% 2014-2015 (2 yr) 2014-2019 (5 yr) -50% (1), - 25% (2) -70% 2014-2015 (2 yr) 2014-2019 (5 yr)	-70%	-100%
66	Covernment Consumption	2014 (1 yr)	2014-2018 (5 yr)	2014-2019 (5 yr)
GC	Government Consumption	+7%	+7%	+7%
	World Oil Drico	2014 (1 yr)	2014-2016 (2 yr)	2014-2019 (5 yr)
VVPO	wond OII Price	+20%	+30%	+50%
	Evenando Pato to USS	2014 (1 yr)	2014-2015 (2 yr)	2014-2019 (5 yr)
RAD		+10%	+15%	+20%
v	Total Exports	2014-2015 (2 yr)	2014-2019 (5 yr)	2014-2019 (5 yr)
^	Iotal Exports	-50% (1), - 25% (2)	-70%	-90%
N 4	Total Imports	2014-2015 (2 yr)	2014-2019 (5 yr)	2014-2019 (5 yr)
IVI		-50% (1), -25% (2)	-70%	-90%

Global GDP Levels

EU and USA GDP Levels (X1)

World GDP Growth Rate (S1)

World GDP Growth Rate (X1)

Macroeconomic Conclusions

- China is hit hardest and recovers fastest
- Japan lags behind China and fails to recover
- Japan growth is hampered by prolonged high inflation
- GDP growth in the EU and USA is slow and protracted
- Global GDP growth bottoms at -3% growth (X1)
- The global recession lasts between 1.5 and 2.5 years
- The global cost of the SJ3 war is 32.2 Trillion \$US*
- * Estimated from five years of lost global output compared against the counterfactual baseline scenario between 2014-2019

Hypothetical Investment Portfolio of an Insurance Company

Portfolio structure						
	USD	GBP	Euro	Yen	Other	Total
Government med/long	8%	7%	5%	2%	2%	24%
Government short	6%	5%	4%	2%	3%	20%
Cash	2%	1%	1%		1%	5%
AAA short	2%	2%	2%	1%	1%	8%
AAA med/long	4%	3%	1%	1%	1%	10%
AA short	1%	1%	1%			3%
AA med/long	2%	1%	1%		2%	6%
A short						0%
A med/long	2%	2%	2%	2%		8%
BBB and lower	2%	2%	1%		1%	6%
Equities etc	2%	2%	2%		4%	10%
Total	31%	26%	20%	8%	15%	

Focus on

- high quality
- fixed income

Estimation of Bond Returns

return_t = yield_t + capital gain_t

yield_t = gvt_t + credit spread

capital gain(t) = - D (yield_t - yield_{t-1})

Credit Spread

Spreads					
	USD	GBP	Euro	Yen	Other
AAA short	10	10	10	10	10
AAA med/long	33	33	33	33	33
AA short	25	25	25	25	25
AA med/long	52	52	52	52	52
A short	44	44	44	44	44
A med/long	73	73	73	73	73
BBB and lower	250	250	250	250	250

Defaults

Cumulative Historic Default Rates (in percent)

	Moo	dy's	S	P
Rating category	Muni	Corp	Muni	Corp
Aaa/AAA	0.00	0.52	0.00	0.60
Aa/AA	0.06	0.52	0.00	1.50
A/A	0.03	1.29	0.23	2.91
Baa/BBB	0.13	4.64	0.32	10.29
Ba/BB	2.65	19.12	1.74	29.93
B/B	11.86	43.34	8.48	53.72
Caa-C/CCC-C	16.58	69.18	44.81	69.19
Averages				
Investment grade	0.07	2.09	0.20	4.14
Non-investment grade	4.29	31.37	7.37	42.35
All	0.10	9.70	0.29	12.98

Source: U.S. Municipal Bond Fairness Act, 2008.

Estimation of Stock Returns

return_t = dividend yield_t + capital gain_t

dividend yieldt = dividend paymentt/pricet

capital gaint = (pricet - pricet-1)/pricet-1 ~ log(pricet)-log(pricet-1)

Stock Returns

Portfolio Performance in SJ3 (S1)

US Government Bonds

sudden increase in bond yield causes sharp drop in bond gain

How is the World Different After SJ3?

- Shift in the structure of the global economy
- SE Asia declines as a manufacturing powerhouse
 - Re-emergence of US & European manufacturing capacity
 - Emergence of new manufacturing centres in Brazil, India etc. & MINT countries
- China 'wins' DeAmericanization of global economy
 - US is seen to have failed as global superpower
 - China emerges as a major military superpower
 - \$ no longer the refuge of 'flight-to-safety'

