

Multi-Line Insurance Exposure Data Schema

Global Exposure Accumulation and Clash (GEAC)

Centre for Risk Studies

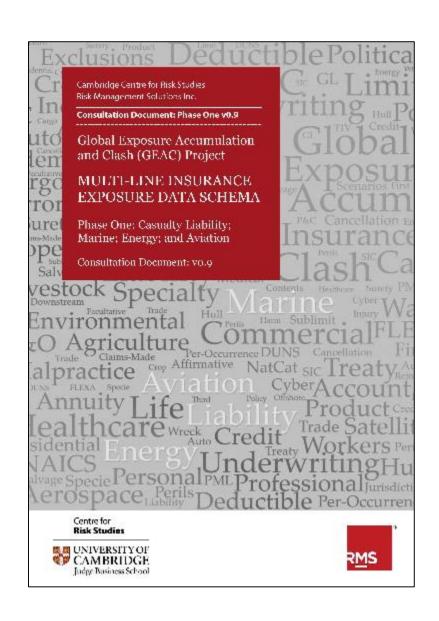


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Project Overview

- 2016 2018 project to develop a Multi Line Data Schema:
 - A Multi Line Data Schema for promotion as a data standard
 - A published open source schema and report
- Development of a number of clash scenarios that demonstrate proof-ofconcept for scenario overlays
 - Hurricane Kayla currently in development
 - Pandemic and Global Conflict
 Scenario to be completed Spring 2018
- Built on success from Cyber Insurance Exposure Data Schema, 2016





Aims and Objectives

- Define an open source exposure data standard for most significant lines of insurance business
- Provide a standard minimum set of exposure data fields, enabling insurance industry participants to:
 - Provide a comprehensive and standardized framework for monitoring and reporting exposure enterprise-wide
 - Improve interchanges of data between market players
 - Apply accumulation risk model scenarios for a majority of lines of business
 - Support clash model analysis for scenarios that impact multiple lines of insurance.
 - Enable a new generation of models and risk analytics.
- Aid in the development of a more unified industry

The Centre for Risk Studies will embrace the role of a data secretariat

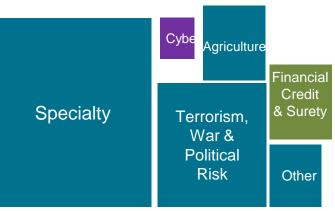


Total Exposure Value: Commercial Lines

Aggregate limits, Asset value under management

Property





Casualty Liability

Liability

Professional (E&O)
Medical Malpractice
D&O
Environmental

Workers Comp Personal Accident

Group Personal Accident

Auto

Group Auto

Distribution of \$105 Quadrillion (\$105,000 Trillion) Insured Exposure Worldwide \$10,000 Trillion

To Scale

- Physical Damage
- Duty of care 3rd party
- Injury, illness or death
- Financial Asset
 Devaluation
- Revenue Loss.
 Business
 Interruption
 Digital asset
- Digital asset loss (cyber)

No specific limit for compulsory auto 3rd party liability; average upper limits assumed

Estimated total insured exposure values, aggregate limits.
Pension asset value under management



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Prioritisation of Lines of Businesses: Schema Development

Phase 1	Phase 2	Phase 3
Casualty Liability	Agriculture	Political and Security Risk
Marine (Hull and Liability)	Trade Credit	Annuities and Pensions (Group and Individual)
Aviation	Surety	Personal Accident
Energy	Specialized Underwriting Classes	Auto Insurance (Commercial and Personal Lines)
	Life and Health (Group and Individual)	Other Commercial and Personal Non-Life Lines

Certain lines of business are considered to be well developed and will not have their schemas advanced. These include:

- Commercial Property
- Commercial Cyber



Schema Principles and Design

- Exposure and accumulation focus
- Simple as possible
- Separate risk objects from insurance coverage
- Hierarchical
- Extensible
- Use of existing standards where ever possible.
- Schema structured around coverage



- Series of dictionaries
- Separating risk objects from insurance coverage
- Represent common practice for as much of the market as possible
 - Identify equivalences in terminology and concepts.
- Identification of similarities and patterns across different classes of insurance.
- Developed through consultations with underwriters, risk managers, and industry stakeholders
- Exercise in anthropology





Total of 34 interviews, 70 experts (And more scheduled!)

Project Progression



GEAC V0.1 Consultation



GEAC Spring Proceedings



Phase 1 V0.5 Consultation



Phase 1 Vo.9 Consultation



GEAC Scenario Consultation



Phase 2 V0.5 Consultation



Phase 3 V0.5 Consultation (In Preparation)

Events and Workshops:

- London GEAC Workshop: May 3rd 2017
- Scenario Development Workshop: September 6th 2017
- Hoboken GEAC Workshop: September 27th 2017
- (Upcoming) London GEAC Workshop: February 28th, 2018





Applying the Schema: Hurricane Kayla

- Developing three clash scenarios to trial schemas functionality.
 - Hurricane, Pandemic, Global Conflict
- Developed in partnership with insurance industry stakeholders
- Currently working on "Hurricane Kayla"
 - Counterfactual Hurricane Katrina
 - How might a future version of the 2005 Hurricane Katrina inflict much heavier losses on the non-property insurance classes?









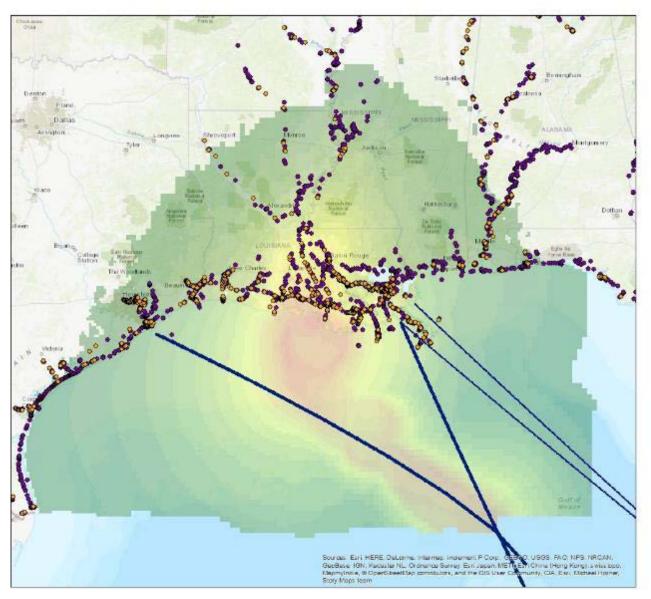


Exploring the Exposure: Marine Case Study

Marine Asset Overview: Gulf Of Mexico



Blue lines indicate approximate shipping routes. The width of the line indicates the volume of traffic.

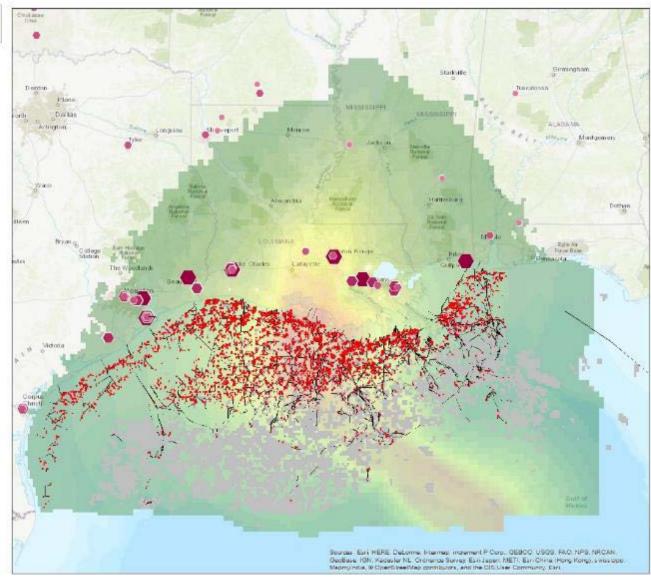




Exploring the Exposure: Energy Case Study

Energy Asset Overview: **Gulf Of Mexico** Legend Oil and Gas Platforms Oil and Gas Pipelines Oil and Gas Lesses Refineries by volume Rank 11 to 50 Rank 51 to 100 Rank 101 + Hurricane Kayla Storm Path Speed: Miles per il our 50 to 60 60 to 70 70 to 80 80 to 90 90 to 100 100 to 110 110 to 120 120 to 130 130 to 140 140 to 150 130 to 160 160 to 170 170 to 180 180 to 190 190 to 200

200 to 210 210 to 220





Interpreting the Loss Process: Coverage Trigger Pathways

- We want to identify the various ways that types of insurance and their coverages could suffer loss under various circumstance in the scenario
- Could additional things go wrong that make these assumptions more severe?
- Provides a systematic approach to going through all of the schema coverages to ensure that all potential CTPs are identified and modeled



Coverage Trigger Pathway (CTP)

Class of Insurance: Casualty Liability

Type of Insurance: Professional Liability

Pathway: Hurricane causes damage to buildings which appear to suffer losses 'worse than expected', leading to law suits against architects and engineers for failure in their duty of care to design to code

Precedent: Baseline Construction & Restoration Co of La v Favrot Realty Partnership No 076429 Orleans Parish Civ. District Court

CTP Variables:

- How many buildings could be deemed to have 'not been designed to code'?
- How may law suits could potentially be generated?
- How many of them might come to trial or develop into a class action?
- How large might the settlements be?

This four stage 'model' enables a loss to be estimated, and sensitivity analysis to be carried out on the assumptions

Pathway Overview

```
Number of Buildings
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☐ Of those, % of buildings which suffer damage
☐ Of those, % which could be deemed to not have been designed to code
☐ Of those, % which a lawsuit is established
☐ Of those, % which come to trial or class action
```

= Proposed number of Professional Liability building damage cases



Leading the Way to Better Clash Modelling

- Clash modelling is a current challenge being felt across the insurance industry, and having a standardized schema is the first crucial step towards alleviating this
- Schema incorporates inputs from various organizations, sectors, and experts, providing a more uniformed and wholistic outcome
- Testing of schema on clash scenario validates work to date, and provides confidence for future industry use.
- Global Exposure Accumulation and Clash project is paving the path for insurance clash modelling across life and non-life classes.



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