



# Managing Risk in Digital Transformation: Peeking to the future of Cyber Insurance

July 24, 2019

# Huge Spend on Digital Transformation; Cybersecurity Spend Not Aligned



Spending  
on Innovation



Spending/Focus on  
Cybersecurity Not Aligned

**40%**

of all technology  
spending will  
go toward digital  
transformations.

-IDC

**\$2T**

the amount enterprises  
will spend on  
digital transformations  
by 2019.

-IDC

**79%**

of organizations are  
adopting new and  
emerging technologies  
faster than they  
can address related  
security issues.

-Accenture

**<10%**

of organizations  
spent more than  
10% of their budget  
aligning cyber initiatives  
to their digital  
transformation efforts.

-Deloitte

**1780s**



**Industry  
1.0**

**Mechanization**  
Water Power  
Steam Power

**1870s**



**Industry  
2.0**

**Mass Production**  
Assembly Line  
Electrical Energy

**1970s**



**Industry  
3.0**

**Automation**  
Computers  
Electronics

**Today**



**Industry  
4.0**

**Internet of Things**  
Big Data

# Incidents in the Headlines

BUSINESS

## Marriott Says Starwood Data Breach Affects Up to 500 Million People

Hacked information includes passport numbers, payment-card numbers in addition to addresses, travel details

BUSINESS

## British Airways Says Data Breach Larger Than Estimated

Announcement came after Cathay Pacific said 9.4 million passenger records were compromised in a separate attack



REUTERS

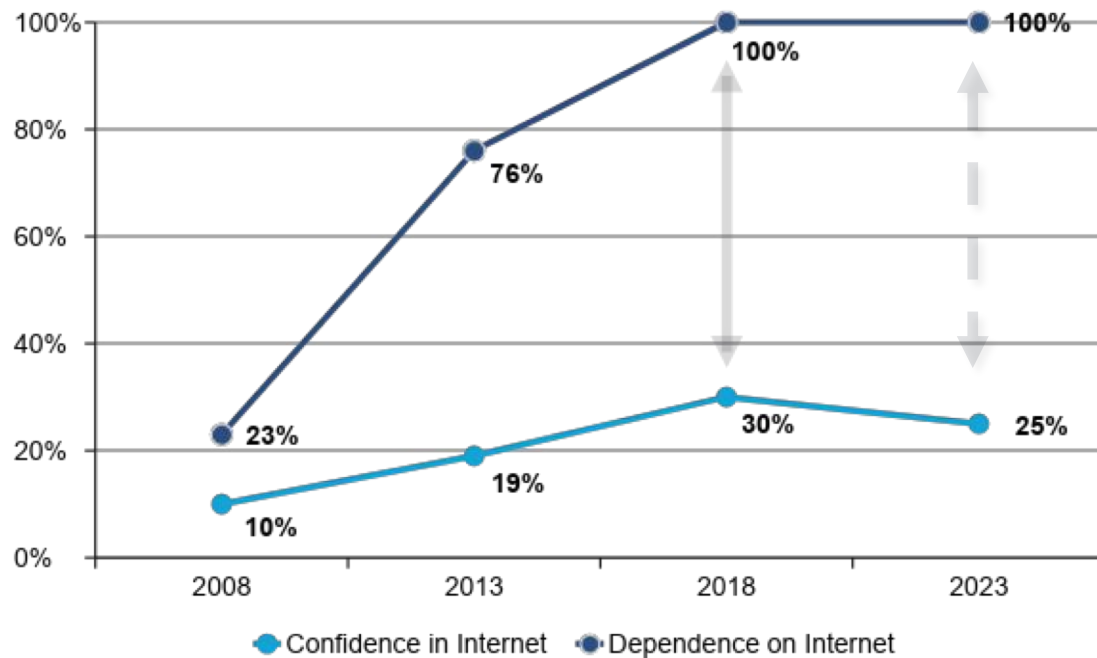
## Exclusive: China hacked HPE, IBM and then attacked clients - sources

**Wipro hacked & piggy-backed to target customers, highlights outsourcing risks**

*Equifax Says Cyberattack May Have Affected 143 Million in the U.S.*

By Tara Siegel Bernard, Tiffany Hsu, Nicole Perlroth and Ron Lieber

# Cybersecurity Confidence Is Low



## Global CEOs Report:

Increased dependence  
on the Internet

Confidence in Internet  
security (already low at 30%)  
will drop even lower if  
nothing changes or improves

# Cyber Risk Is Increasing

## Cyber Incidents Are On The Rise

- Increasing in volume (number of attacks), speed, sophistication

## The Targets Are Broad

- Your Own Organization
- Your Suppliers
- Your Customers

## The Damage Is Severe

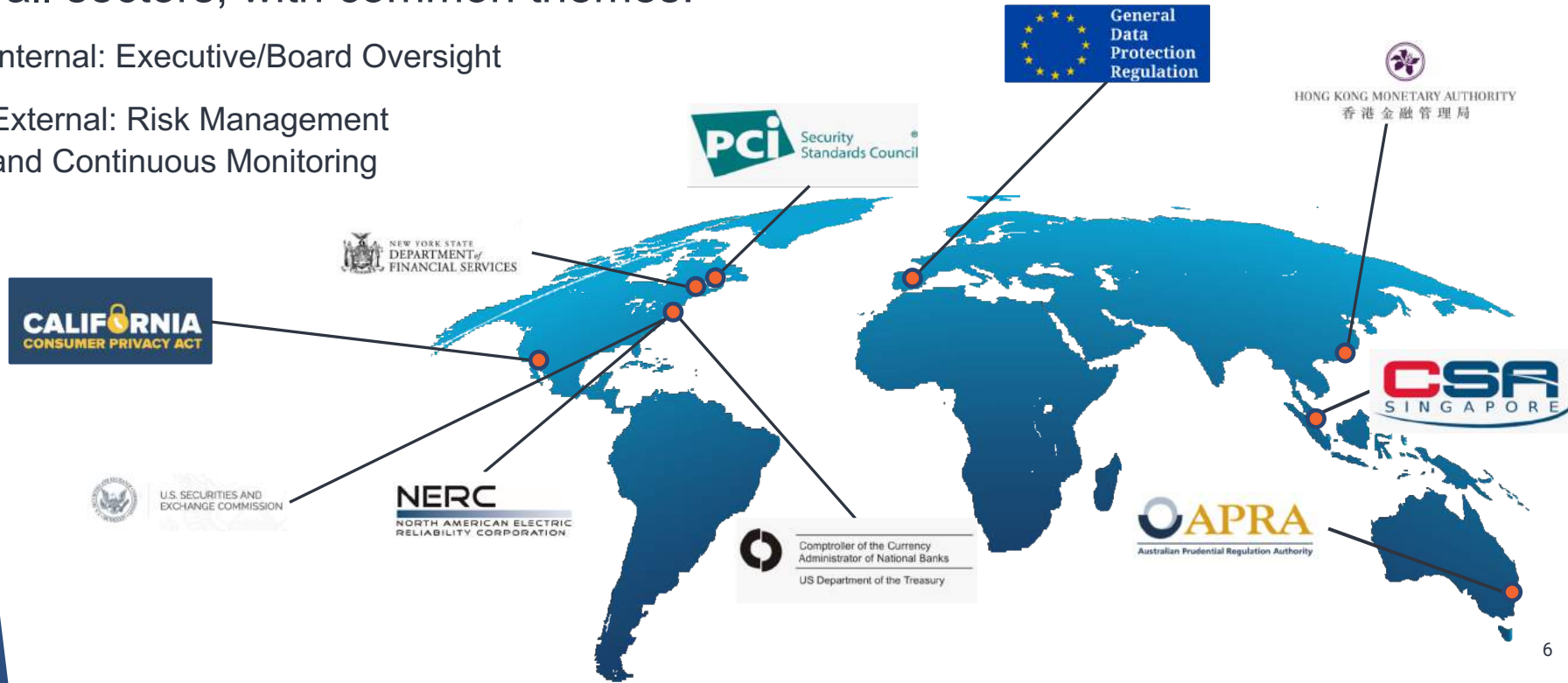
- Financial Loss
- Reputational Harm
- Legal Liability
- Operational Disruption



# Global Regulators and Cybersecurity

New cyber requirements for companies in all sectors, with common themes:

- Internal: Executive/Board Oversight
- External: Risk Management and Continuous Monitoring



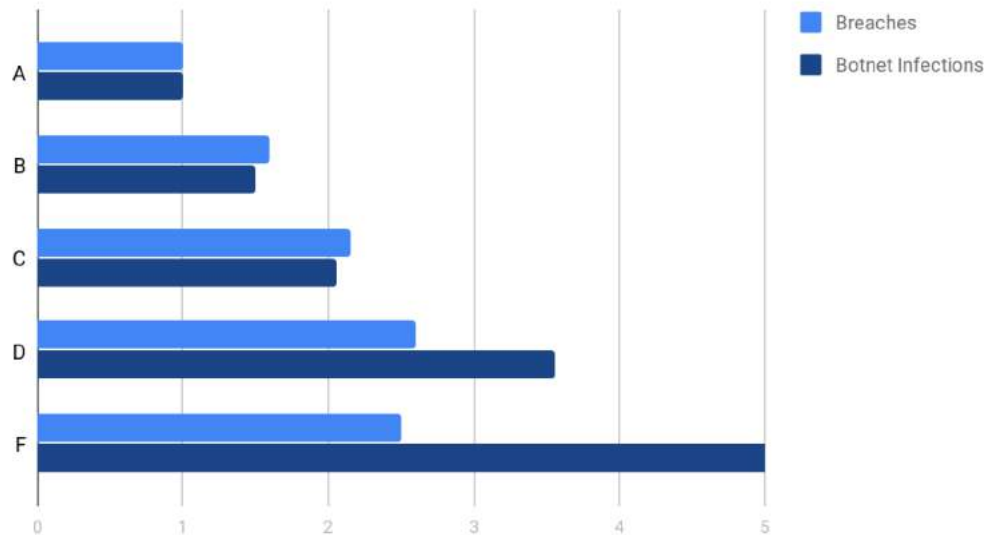
# Mobile Software Facilitates the Spread of Botnets and Breaches

BitSight discovers and sinkholes about **one new malware family every other working day**.

In the last three months, BitSight has sinkholed **14 new mobile** malware families.

- *Ransomware; Trojan / RAT / Data theft; Ad fraud; App installer*

Performance grade vs Times more likely

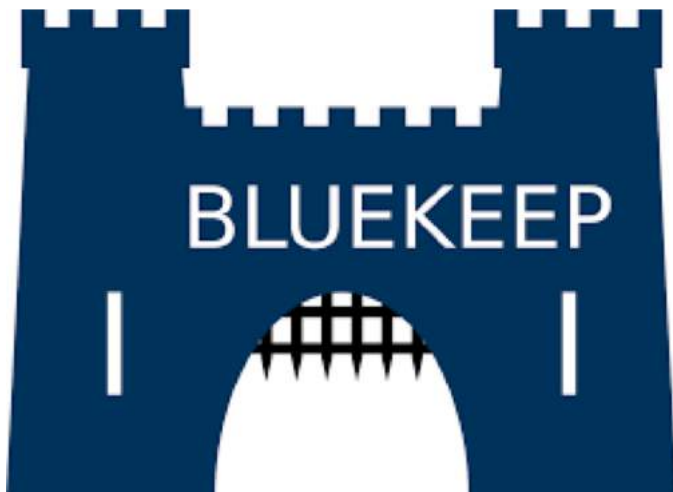


- Breaches involves both loss of data and loss of use
- Botnets are the most heavily weighted risk vector and have the greatest correlation to breach

# Today's WannaCry: "BlueKeep" (CVE-2019-0708)

"This vulnerability is pre-authentication and requires no user interaction. In other words, the vulnerability is 'wormable', meaning that any future malware that exploits this vulnerability could propagate from vulnerable computer to vulnerable computer in a similar way as the WannaCry malware spread across the globe in 2017."

- Microsoft Security Response Center, May 14, 2019



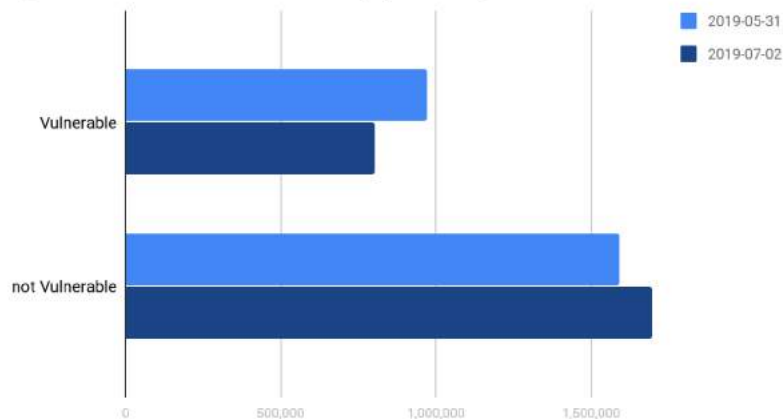


# BlueKeep: Deep Visibility Into the Latest Threats

**Goal:** Quickly identify and gain visibility into the latest vulnerabilities and verify controls assurance

## Actions by BitSight Global BlueKeep Analysis

Systems Vulnerable to Blue Keep (IP Count)

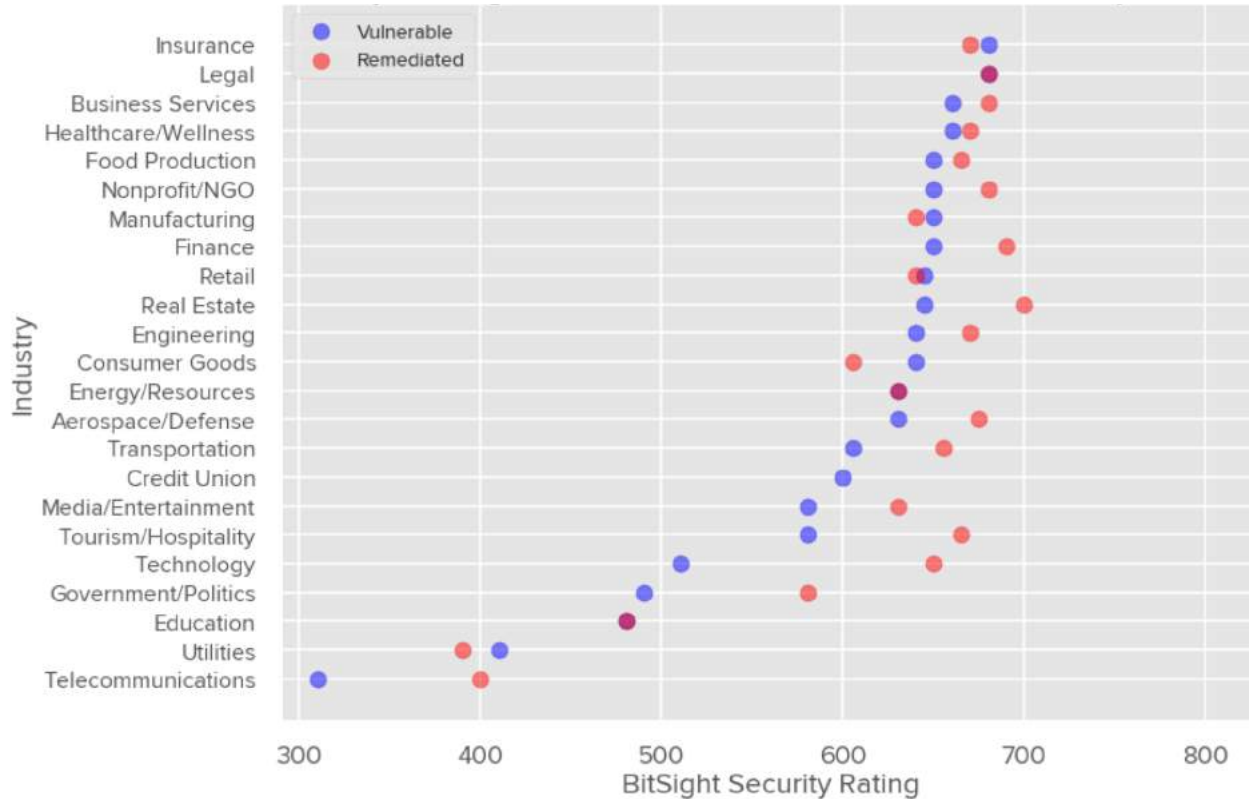


## Results

“When BlueKeep came out, we **got notification from the CERT before it had widely hit the news**. At that time we issued a rapid response ticket to our teams globally. **In a day or two all had reported that patches were applied**. I then looked in BitSight and found that we **still had BlueKeep vulnerabilities at our location in China (who had reportedly patched)**. I showed them the data, **they admitted they had missed some patches** and fixed the issue.”

-- CISO of Large Global Manufacturer

# BlueKeep: Median Security Rating of Vulnerable and Remediated Companies by Industry



# Future of Underwriting and Loss Control

## Underwriting Scenario Pre-binding Due Diligence

“We rejected the applicant because of the level of machine compromise” ~ Large Global Insurer



## Loss Control Scenario Post-bind Proactive Outreach



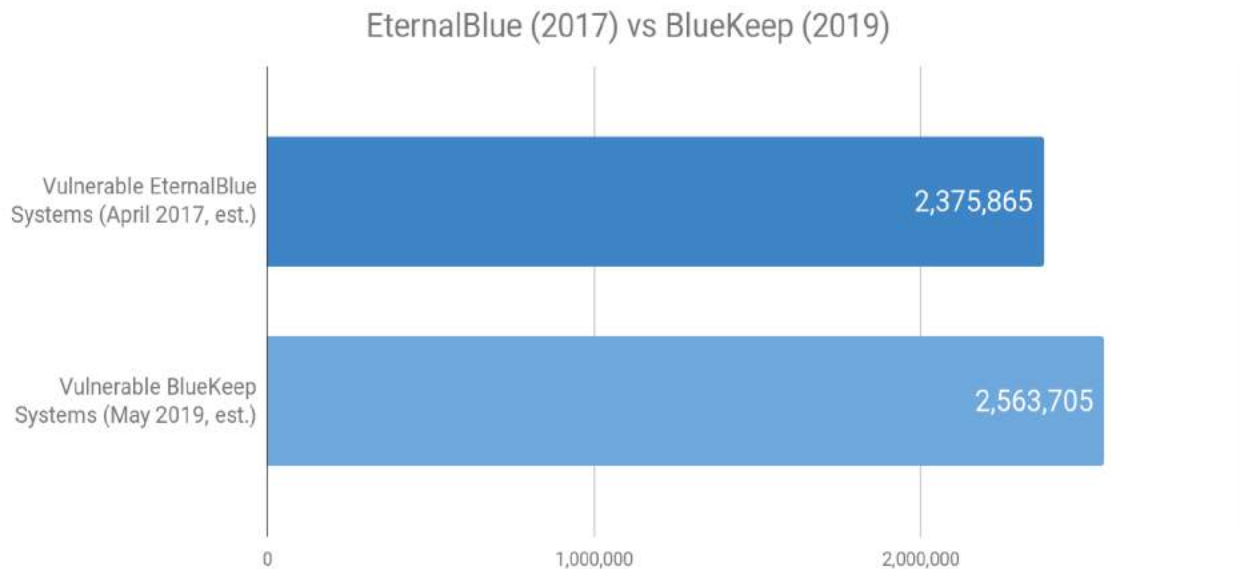
“Liberty International Underwriters ... uses BitSight Technologies Inc. **to monitor the networks of its clients**”

“According to Oliver Brew, vice president of privacy and technology at LIU, the **technology helped identify “a threat that had been dormant in their network for some time and helped them minimize that threat.”**

He added that the company **“had not yet suffered losses as a result of the threat.”**

# Future Losses? Learning From the Past...

*According to estimates, WannaCry cost between \$4B - \$8B globally.*



*We must build reliable models across sectors and companies to calculate financial impact from future cyber events.*