



Cambridge Centre for Risk Studies
Advisory Board Research Showcase – 29 January 2019

Considering Corporate Risks

Exemplars from Human Capital and Gender Risks

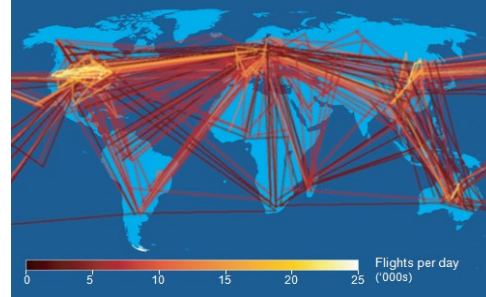
Now Applying Risk Science to Business Systems

How would **[Regional War]** affect **[Bilateral Trade]** and impact **[Global Economy]**?

Regional Conflict Scenario



System@Risk: Air Travel Network



Loss metrics



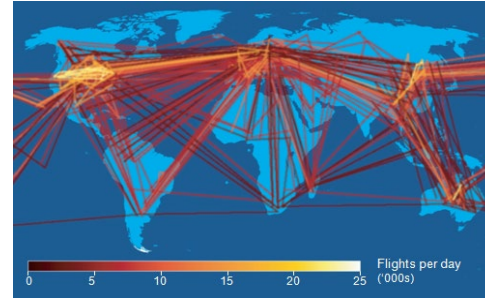
Now Applying Risk Science to Business Systems

How would **[Regional War]** affect **[Bilateral Trade]** and impact **[Global Economy]**?

Regional Conflict Scenario



System@Risk: Air Travel Network



Loss metrics



How would **[Human Capital & Gender Risk]** affect **[an International Business]** and impact **[Expected Revenues]**?

Governance Scenario



System@Risk: Business Trading Patterns



Loss metrics



Corporate Risk Disclosure Requirements

10-K Section 1A Risk Factors - United States SEC

- Since 2005, the SEC has required all public companies in USA to disclose "the most significant factors that make the company speculative or risky"



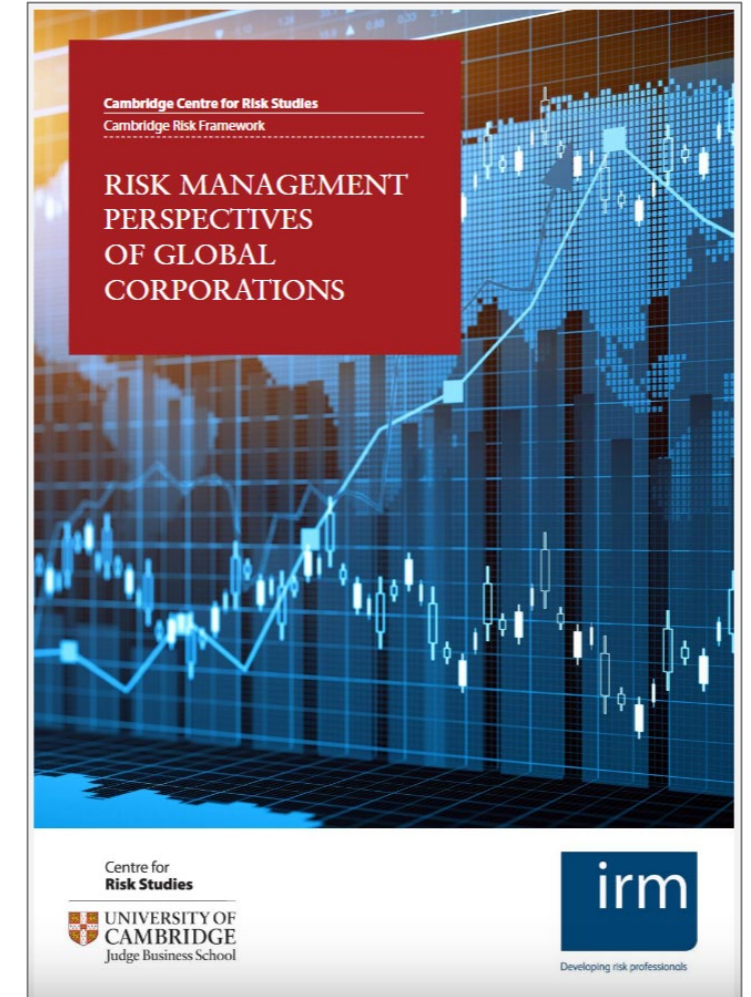
Risk Register in Annual Reports: UK Financial Reporting Council

- UK Corporate Governance Code – **Jan 2019 update**
 - Part 4 Audit, Risk and Internal Control, item 28, requires:
“a **robust assessment** of the company's **emerging and principal risks**, and to confirm in its annual report the procedures in place to **identify emerging risks**, and an explanation of how these are being managed and mitigated”



CRS Research into Enterprise Risk Management

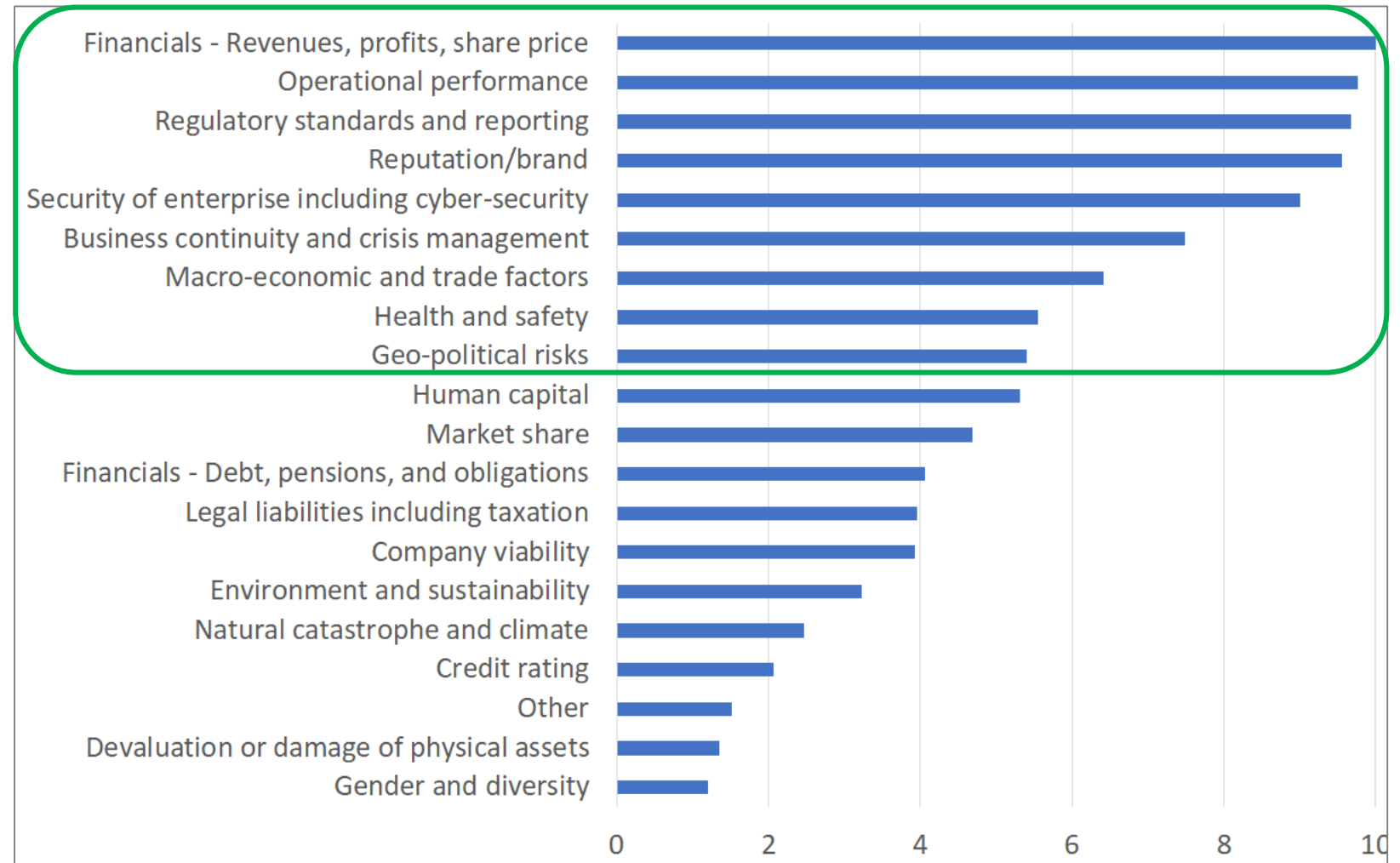
- Risk management practices of major companies - determine how they are adapting to meet future challenges and opportunities
 - Interviews and workshops with Corporate ERM Directors
 - Cambridge CRO Council Roundtables
 - Wide ERM survey to IRM membership
 - Presentations during ERM Council - Directors Roundtable
 - Sector specific ERM reviews
 - Launch of report “**Risk Management Perspectives of Global Corporations**” - Nov 2018



Index of Top Risks Facing Companies in Next 12 Months

Top 5 risks

- Risk Financials
- Operations
- Regulation
- Reputation
- Security including Cyber



Source: Cambridge Centre for Risk Studies 2018 ERM Survey

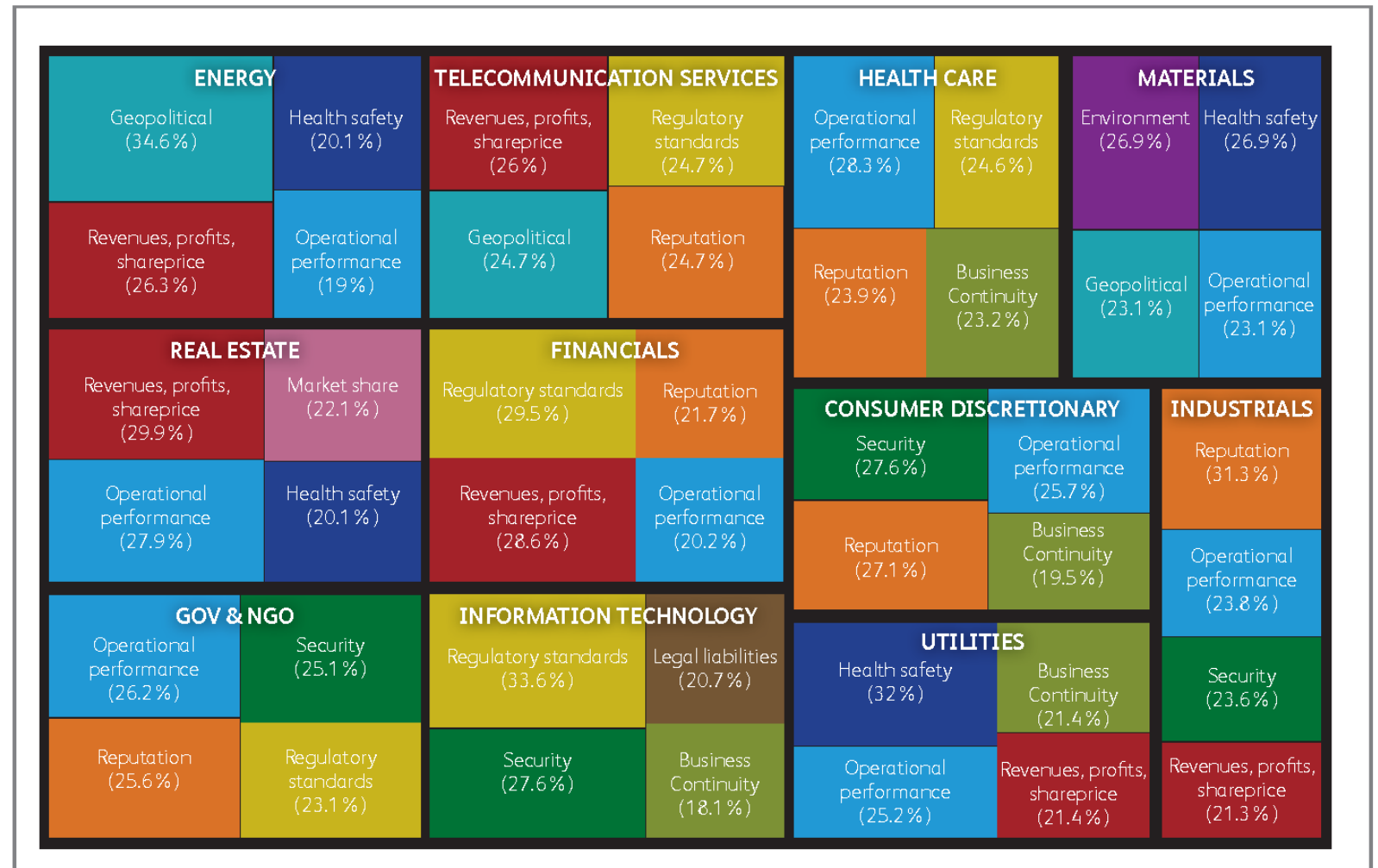
Top Risks in Next 12 Months

Commonality across sectors

- Financials: Revenues, profits, shareprice (Aggregate #1)
- Reputational Risk (Aggregate #4)

Sectoral risks

- Geopolitical risk (Aggregate #9)
 - Energy #1
 - Materials #3
- Regulatory standards (Aggregate #3)
 - Financials #1
 - Information Technology #1
 - Healthcare #2



Source: Cambridge Centre for Risk Studies 2018 ERM Survey

Survey of Risk Registers of Public Companies

- Growing trend and regulatory requirements for companies to declare main risks to their shareholders
- Risk registers (self-identified threats to the well-being of an organisation) are declared in Annual Reports 10-K 1A and 20-F SEC filings of public companies
- CCRS has analysed the annual reports of **56** public companies so far, and compiled a list of over **1,035** risks that these organizations identify
- Literature review incorporates other similar studies on risks reported in annual reports and 10-Ks
- This exercise reveals wide variation in the risks that companies think pose a threat to their shareholder value
- Companies do not employ a consistent methodology: no accepted standard approach or best practice
- We propose to develop a corporate risk taxonomy to help with this process



Frequency of Risks identified in Annual Reports



Historical Catalogue of Corporate Failure Case Studies

- There is no formal definition of ‘distress’ - Symptoms include
 - Corporate difficulties, ranging from profits warnings through to credit downgrades, and formal insolvency
- We are identifying causal processes and factors that led to the distress of businesses
 - We are compiling a grading and diagnostic listing of corporate difficulty and distress
 - Most case histories reveal multiple causes and factors contributing to corporate distress
 - In some cases a primary external cause is cited

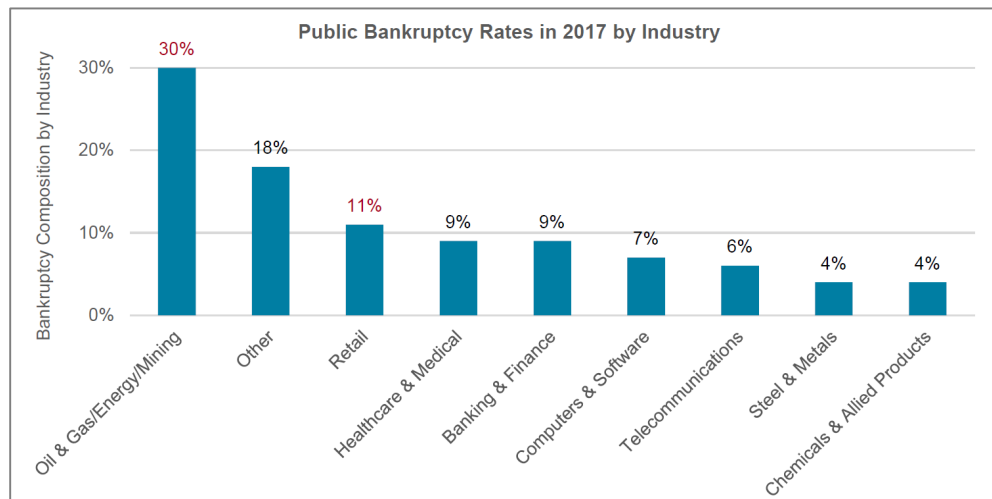


Figure: Bankruptcy rates in 2017 by industry (Source: BankruptcyData's 2017 Corporate Bankruptcy Review)

Source	Description	Information Provided
Credit Risk Monitor	Post-filing analyses of public company bankruptcies	<ul style="list-style-type: none"> - List of public companies that went bankrupt - Companies categorised by industries
BankruptcyData	More than 500,000 bankruptcy filings in the US since 1986	<ul style="list-style-type: none"> - Business bankruptcy filing - Public bankruptcy filing - Bankruptcy professionals data - Bankruptcy news
UCLA-LoPucki BRD	More than 1k large public companies in the US that have filed bankruptcy cases since October 1, 1979 (monthly update)	<ul style="list-style-type: none"> - The Cases table (sample available) - The WebBRD - The BRD dockets - The Professional Fees study data - BRD user data
Exchange Data International	More than 500,000 companies that filed for bankruptcy in the 94 US Bankruptcy Courts	<ul style="list-style-type: none"> - US business filings - Original source documents - Daily news - Creditor profiling - Distressed company alert
Acadian	Financial investment analysis of 2,600 shocks from 1928 to 2015	
Library of Mistakes	Corporate history of financial and non-financial business failures	Literature on failures in business

Cambridge Corporate Taxonomy of Risks 2019

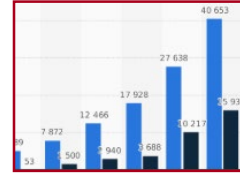
Finance & Economics	Geopolitics & Security	Technological	Environmental	Social & Humanitarian	Governance & Liability
Macroeconomic <ul style="list-style-type: none"> Market crash <ul style="list-style-type: none"> Asset bubble Financial irregularities Sovereign crisis default Commodity price fluctuation Trade sanctions Economic restrictions Economic recession Tariff war Investor sentiment <ul style="list-style-type: none"> Negative market outlook Low carbon economy transition Competition <ul style="list-style-type: none"> Disruptive competitor Aggressive competitor <ul style="list-style-type: none"> Price war Counterfeit products Consumer Power <ul style="list-style-type: none"> Shift in consumer preference/demand 	Political & Democratic <ul style="list-style-type: none"> Political shock <ul style="list-style-type: none"> Regime change Sudden leadership change Nationalism Political corruption Political Violence <ul style="list-style-type: none"> Civil conflict & separatism Assassination Terrorism International Conflict <ul style="list-style-type: none"> Interstate Conflict <ul style="list-style-type: none"> Conventional Asymmetric Criminal <ul style="list-style-type: none"> Cartel pressure Organised crime 	Cyber Attack <ul style="list-style-type: none"> Data exfiltration <ul style="list-style-type: none"> Intellectual property loss Contagious malware Financial Transaction Theft Cloud Failure Industrial Control Systems Infrastructure Failure <ul style="list-style-type: none"> Satellite system failure Power outage Network disruption Industrial Accident <ul style="list-style-type: none"> Fire Explosion Nuclear Pollution Artificial Intelligence (AI) <ul style="list-style-type: none"> Technological advancement Technological accident 4th Industrial Revolution 	Natural Catastrophe <ul style="list-style-type: none"> Earthquake Tsunami Volcanic eruption Extreme Weather <ul style="list-style-type: none"> Flood Tropical windstorm Temperate windstorm Tornado/Hail Freeze Heatwave Drought Wildfire Climate Change <ul style="list-style-type: none"> Weather pattern change Sea level rise Ocean system change Space Event <ul style="list-style-type: none"> Solar storm (CME) Asteroid or space impact Natural resources <ul style="list-style-type: none"> Resource deficiency <ul style="list-style-type: none"> Food Security Raw materials Fossil fuels 	Human Capital <ul style="list-style-type: none"> Labour disputes & strikes Labour shortages Ageing population Infectious Disease <ul style="list-style-type: none"> Human epidemic Human pandemic <ul style="list-style-type: none"> Plant epidemic Animal epidemic Humanitarian <ul style="list-style-type: none"> Famine Refugee crisis Welfare system failure Human Resources <ul style="list-style-type: none"> Loss of key personnel Failure to attract talent Gender & diversity Negative media coverage 	Regulation & Legislation <ul style="list-style-type: none"> Tightening monetary/fiscal policy <ul style="list-style-type: none"> Tax Revised accounting standards Non-compliance <ul style="list-style-type: none"> Worker health & safety Internal corruption Licence revocation Contingent liabilities <ul style="list-style-type: none"> Consumer/shareholder class actions Strategic <ul style="list-style-type: none"> Hostile takeover Counterparty failure <ul style="list-style-type: none"> Customer/client Creditor Government Supplier Failure of: <ul style="list-style-type: none"> Mergers & acquisitions Divestitures Restructuring Joint ventures Asymmetric board <ul style="list-style-type: none"> Rogue CEO Products & Services <ul style="list-style-type: none"> Defect/failure Innovation (R&D) failure

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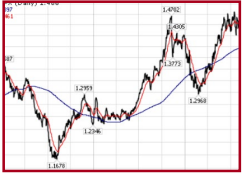
The Analytics We Apply to Derive Scenario Consequences



Databases of precedent business case studies of the consequences of events and trends



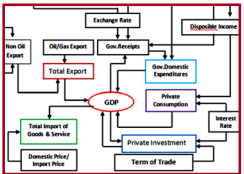
Company financial data relationships to macro economic variables (e.g. interest rates, inflation, labour costs)



Time series data on historical patterns of economic and financial market response to shock events



Engineering models of the damage, repair costs, human injury, and business interruption duration from destructive scenarios



Macroeconomic models of shocks on the economy
(Global Vector Autoregressive [GVAR] model)



Liability and legal settlement models for court outcomes from mass torts, and regulatory compensation levels

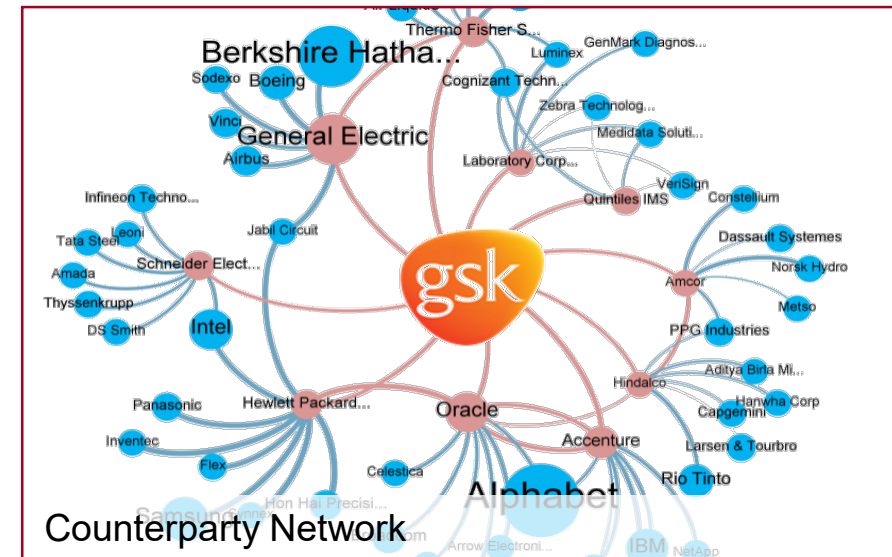
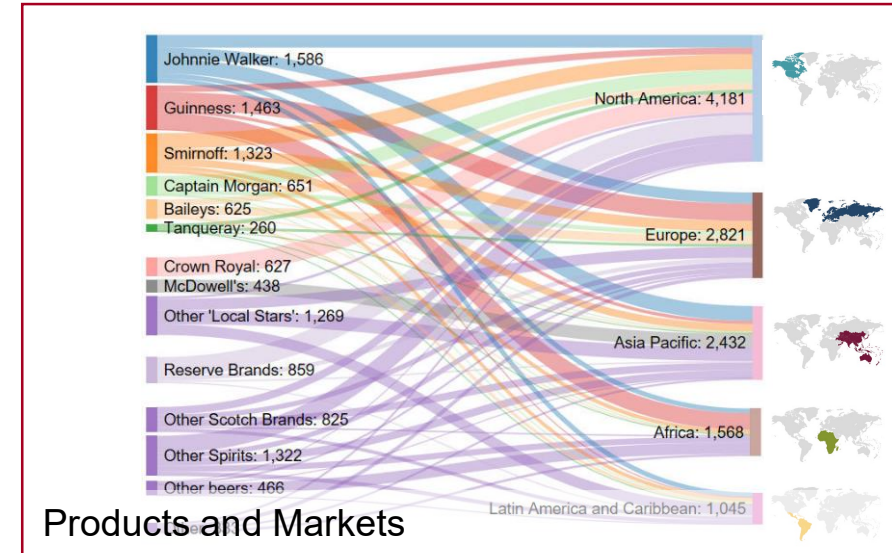
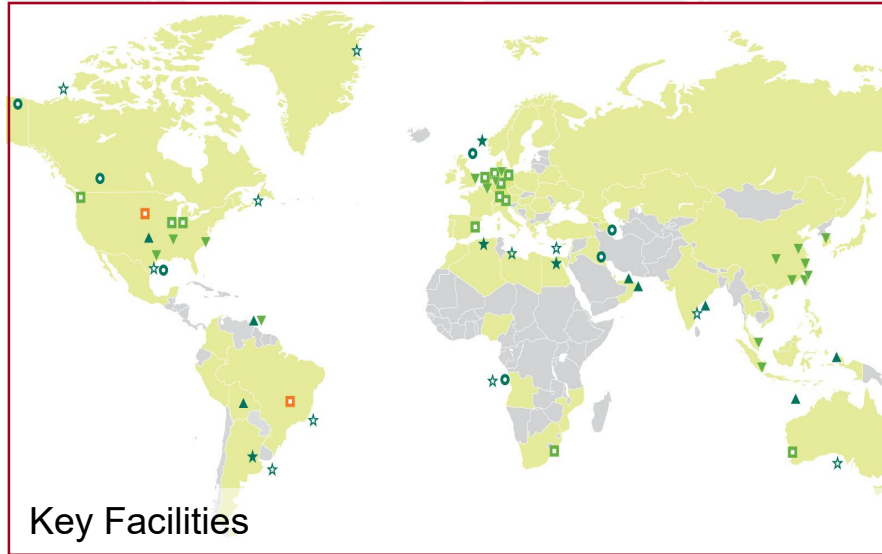


Consumer demand elasticity models by class of product in discretionary and non-discretionary consumables



Social and demographic trends in changing attitudes and behavioural economics

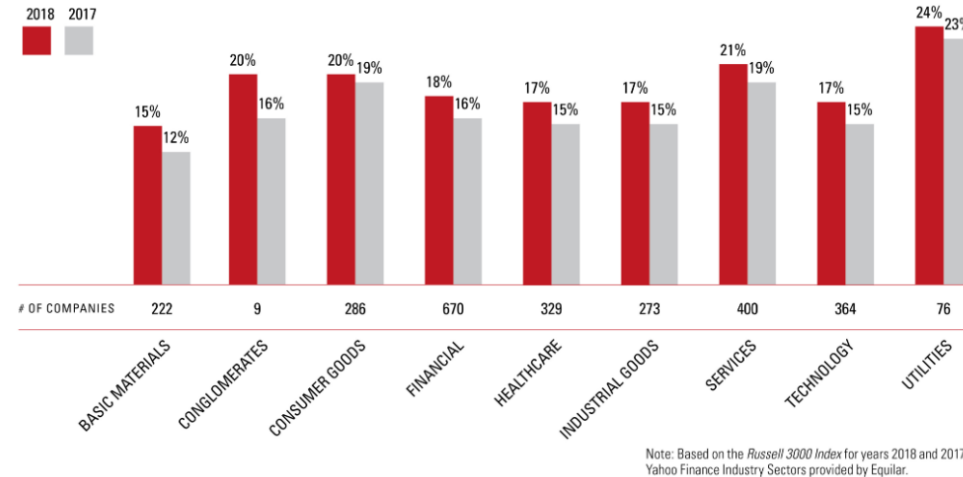
Deconstructing a Business: Profit-Weighted Components



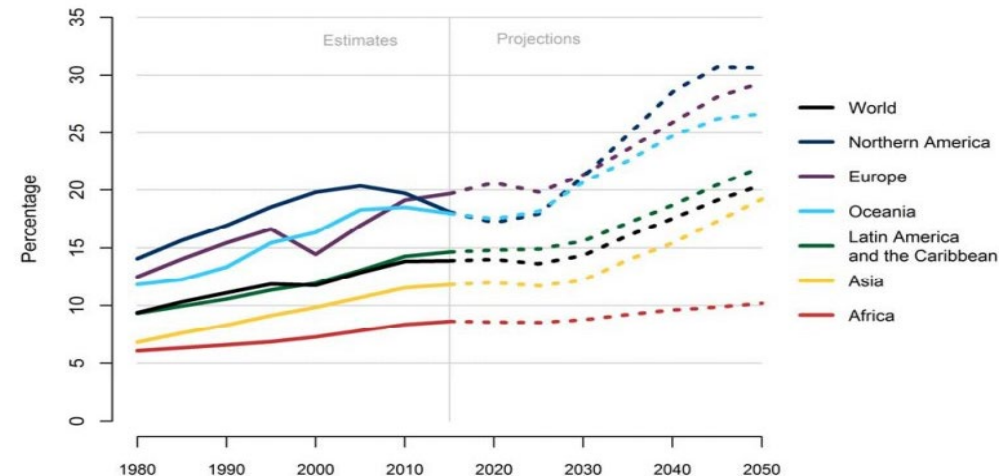
Brainstorming Key Issues - Human Capital and Gender Risks

- Maintaining good organisational culture free of harassment, good judgment/break-up group think. Positive morale
- Meeting staffing needs for key roles, key skills gap, succession planning; Lost opportunities for talent
- Liability
 - Class action from shareholders to board for failing to create an environment that supports good business breach of fiduciary duty, abuse of control, unjust enrichment, and waste of corporate assets.
 - Board members were “knowing and direct enablers of sexual harassment and discrimination”.
 - Management responsibility for individual employee actions & misconduct
 - Labour strikes; e.g. Massive protest by employees
 - Product boycotts by customers
 - Biases in hiring/advancement
 - Compensation practices - Past gender pay reconciliations

2018-2017 PERCENTAGE OF BOARD SEATS HELD BY WOMEN BY INDUSTRY SECTOR



Percentage aged 80 years or over among the population aged 60 years or over for the world and regions, 1980-2050

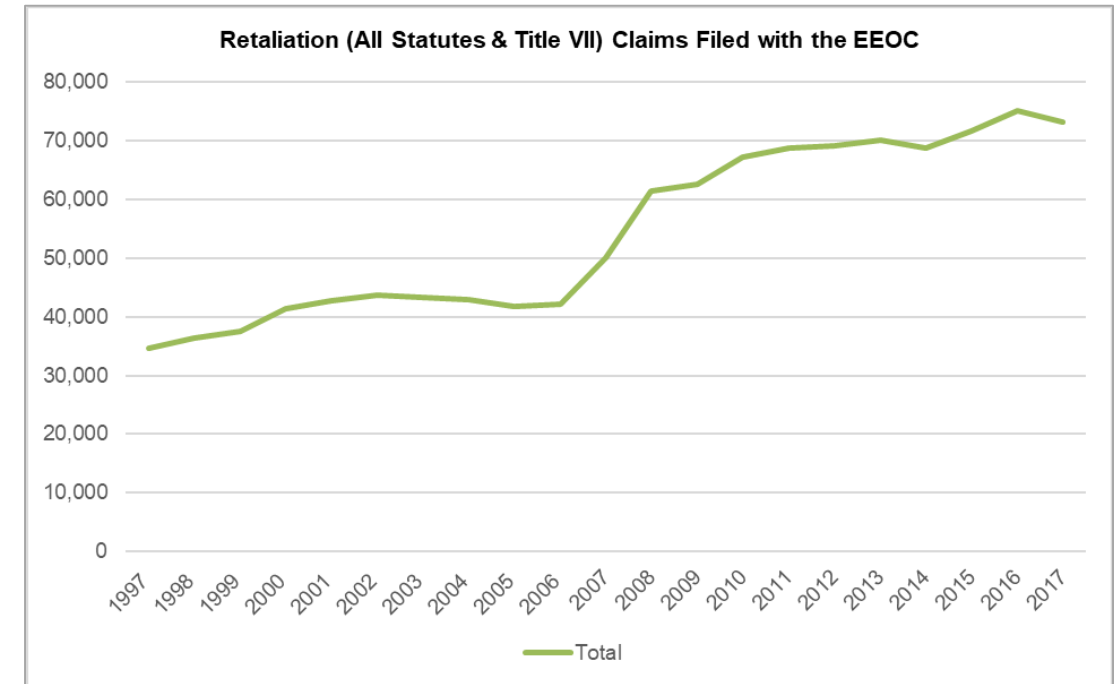


Data source: United Nations (2017). World Population Prospects: The 2017 Revision.



Researching Relevant Data – Liability Claims for Human Capital and Gender Risks

Company	Potential Cost	Legal Action	Date
Boston Symphony¹	Not disclosed	Gender pay gap	July 2018
Facebook²	Not disclosed	Race and gender based discrimination	March 2015
Ford³	\$10M	Sexual and racial harassment	August 2017
Fox News⁴	\$90M	Sexual harassment	Nov 2017
Goldman Sachs⁵	Not disclosed	Gender bias and gender pay gap	March 2018
Google⁶	Not disclosed	Gender pay gap	January 2018
Home Office⁷	Not disclosed	Equal pay/race and age-based discrimination	April 2017
Lloyd's Banking Group⁸	\$669M	Equal pension payments	July 2018
Lord Chancellor (UK Supreme Court)⁹	Total tribunal fees paid by all claimants	Economic discrimination	July 2017
Nike¹⁰	Not disclosed	Discrimination/gender pay gap	August 2018
Salk Institute¹¹	Not disclosed	Discrimination/gender pay gap	August 2018
Tesco¹²	£4B	Gender pay gap	Feb 2018
Twitter¹³	Not disclosed	Gender based discrimination	March 2015
Uber¹⁴	\$10M	Discrimination/hostile environment	Mar 2018



Data Source: US EEOC Office. Note: Employees can file a wide variety of claims with the EEOC, based on different forms of discrimination, such as colour, equal pay, genetic information, harassment, national origin, pregnancy, race, religion, retaliation and sex. From 2006 onwards, a greater number of claims have been made, based on religion, colour and disability.

Building Risk Scenarios - Human Capital and Gender Risks

Mapping to Cambridge Corporate Risk Taxonomy

Validation via Historical Catalogue

Triggers

Gender paygap via social media

Employee harassment litigation movements

Rogue employee actions

Culture of hostility

Risks

Labour shortages - Failure to recruit, can't make key products

Labour disputes & strikes - disrupts production

Consumer/shareholder class actions

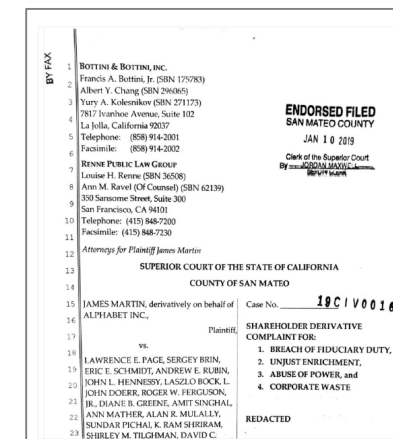
Shift in consumer preference/demand

Investor sentiment
Negative market outlook



Google employees walked out of offices in San Francisco and around the globe to protest what organizers describe as "a workplace culture that's not working for everyone."

Matt Rosoff | CNBC



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Cambridge Corporate Taxonomy of Risks 2019

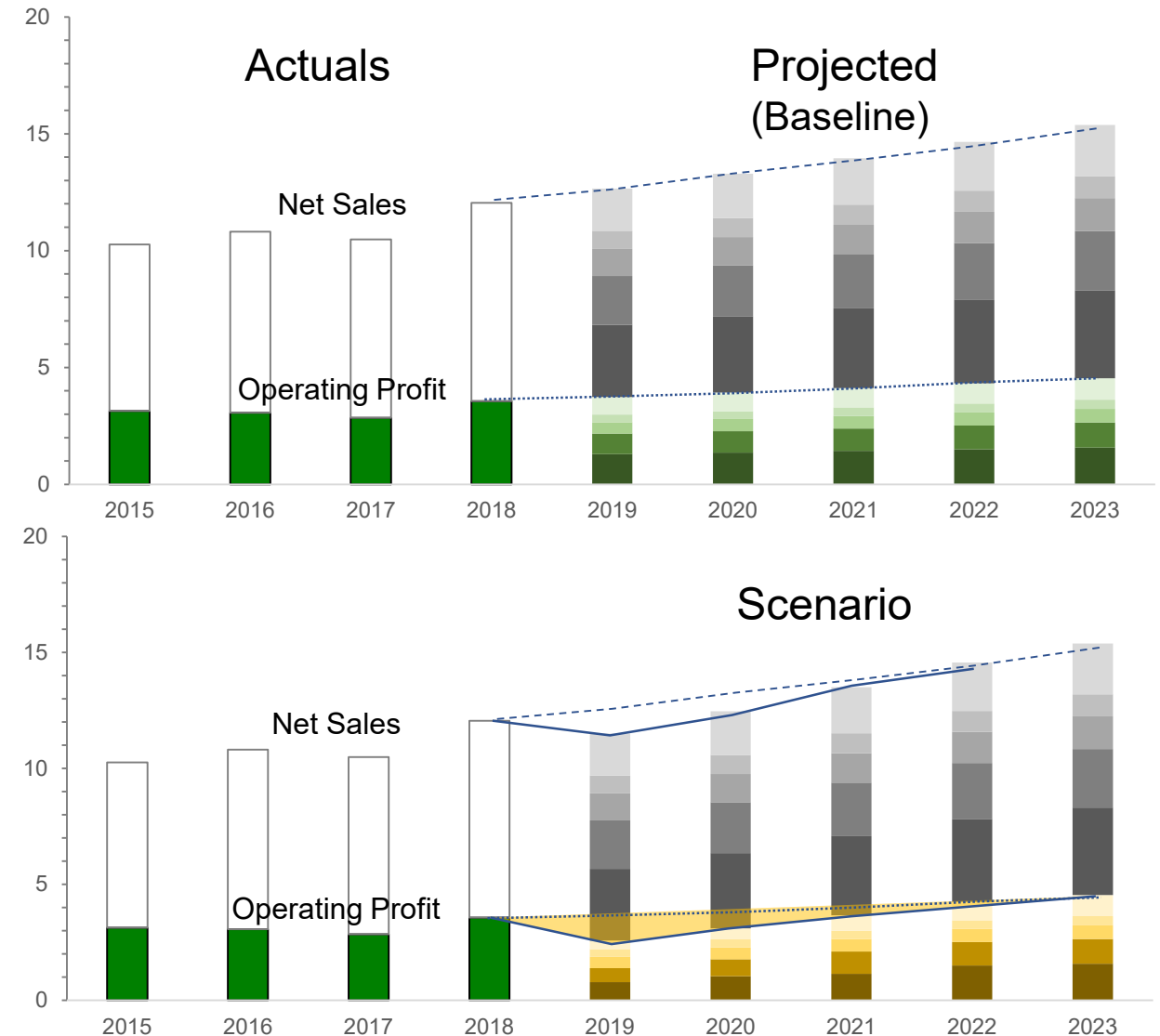
Human Capital & Gender

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5yrEV@Risk: Cambridge Metric for Enterprise Risk

- Our engagement with organisations suggests that senior managers are highly focused on share price
- The most meaningful metric for a risk is the potential reduction in share price – or loss of fundamental value of the business
- There are several ways of estimating the value of a business, e.g.:
 - Market comparables (benchmarking to similar businesses with known market capitalisation)
 - Calculation of present value of future cashflows minus debts to estimate the theoretical acquisition value (Enterprise Value)
- We have adapted a standard calculation method for Enterprise Value for use as a risk metric
 - Our variant includes the next 5 years, and ignores anything beyond 5 yrs (it ignores any Terminal Value at 5yrs)
- We are interested in the change in 5yrEV that would occur from a scenario **5yrEV@Risk**



5yr EnterpriseValue@Risk - Lost profits over next 5 years (NPV) 17

Scenarios to Evaluate Corporate Risk

- Apply loss modelling disparate causes of risk
- We apply representative scenarios of different major classes of risk:
 - Finance, Economics & Trade
 - Disruption to cross-border business flows through new tariffs
 - Business based in UK, major markets in Europe & US
 - Geopolitics & Security
 - Regional markets depressed & global disruption to business operations
 - Militarised conflict in India – a significant revenue stream
 - Natural Catastrophes & Climate
 - Major flood affects critical facilities in UK supply chain
 - Incorporates destruction of capital assets & inventory
 - Compare physical losses to impact on revenue
 - Governance
 - Human Capital & Gender Scenario

Scenario stress test results – impact on company fundamental value 5yr EnterpriseValue@Risk



Trade war between US & Europe

S1	10% tariff on products	1.1%
S2	20% tariff on products	3.6%
S3	40% tariff on products	7.2%
X1	140% tariff on products	18.7%



Geopolitical conflict between India & Pakistan

S1	Countries on war footing, minor skirmishes	0.5%
S2	Military conflict, low consumer confidence	2.0%
X1	Loss of all Indian subsidiary business	10.1%



Floods damage key facilities in supply chain

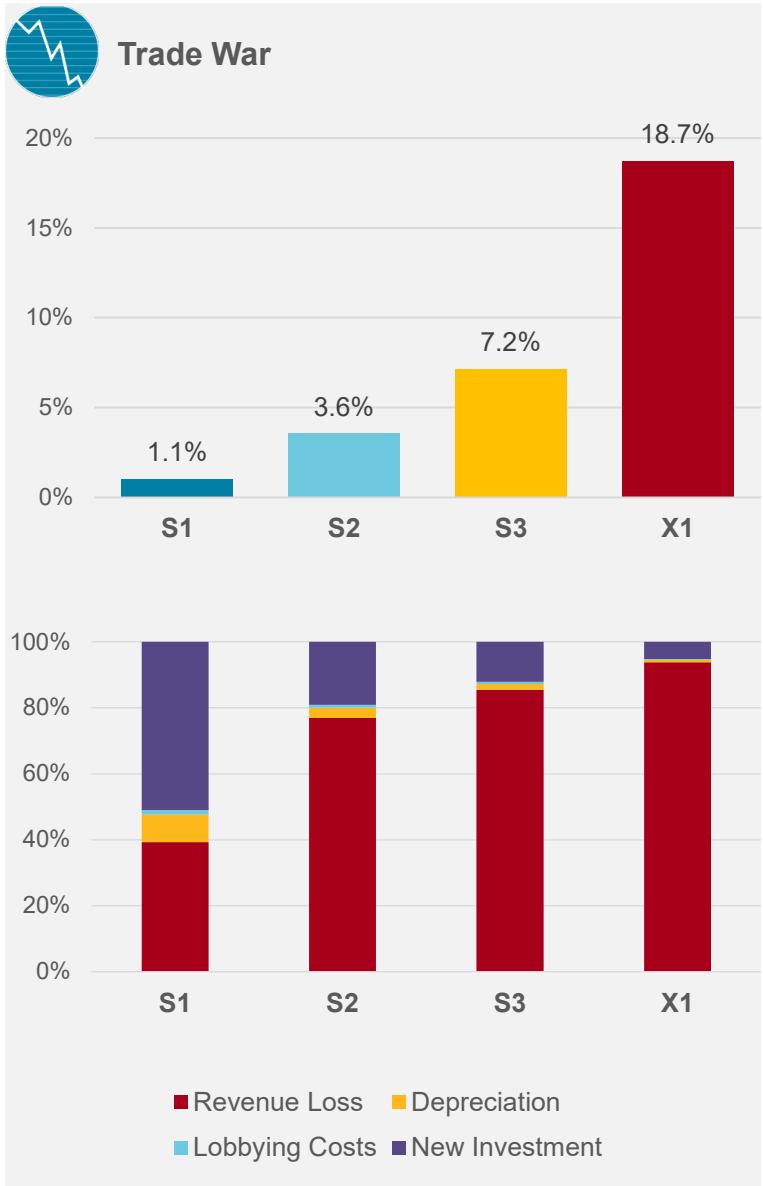
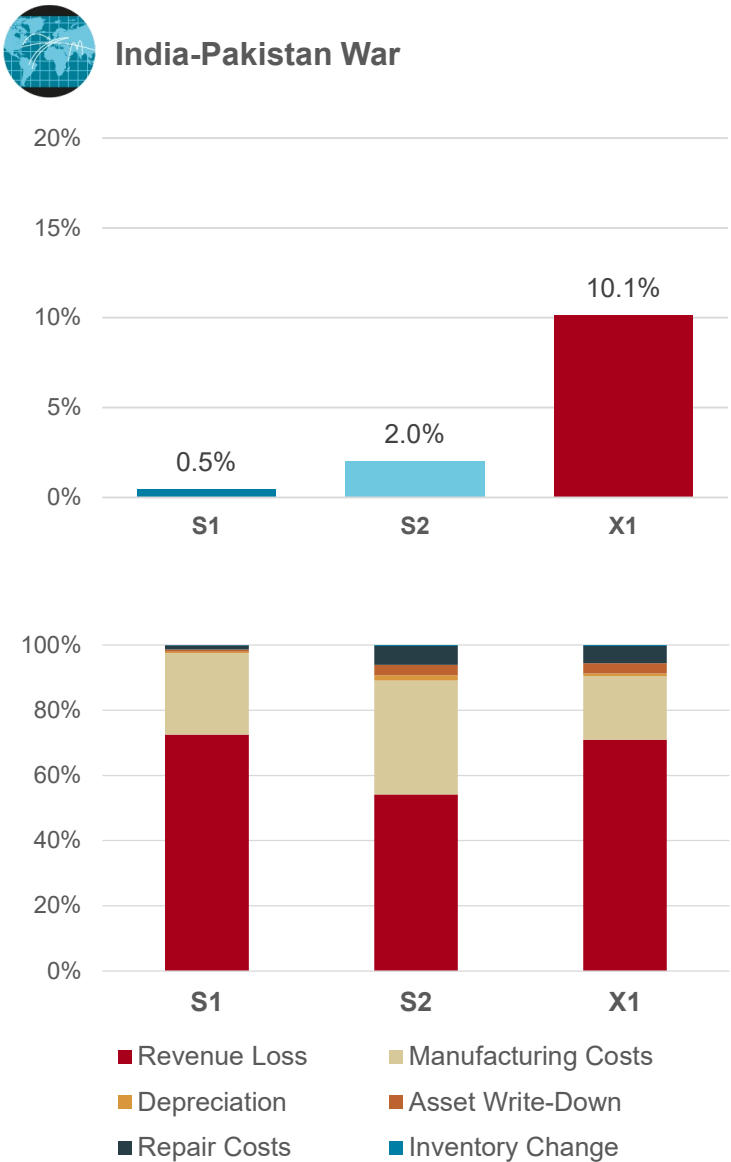
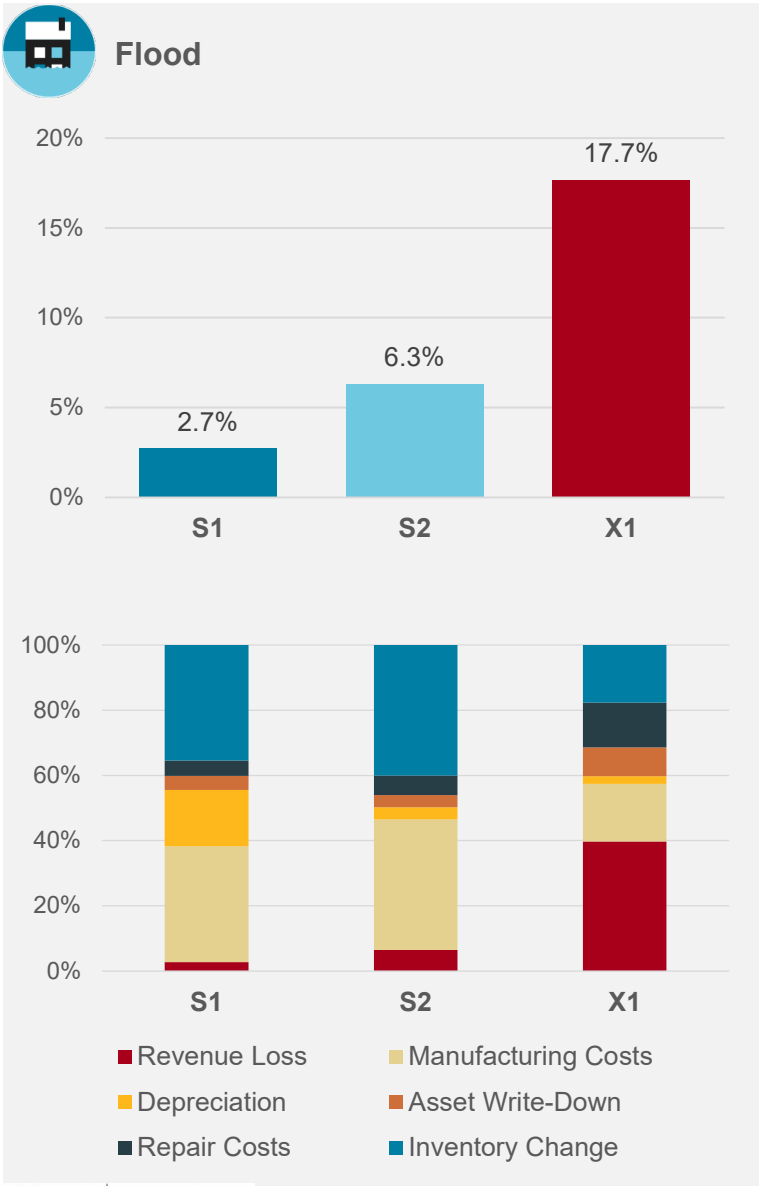
S1	0.8 m depth, 2 weeks, clean	2.7%
S2	1.3 m depth, 3 months, moderate contamination	6.3%
X1	>1.5 m depth, 12 months, high contamination	17.7%



Human Capital & Gender

S1	Labour shortages affect product development	0.4%
S2	Class action litigations filed; employee morale impacted	1.6%
X1	Long term consumer sentiment reduces product demand and devalues share price	7.8%

Impact of Scenarios on Balance Sheet



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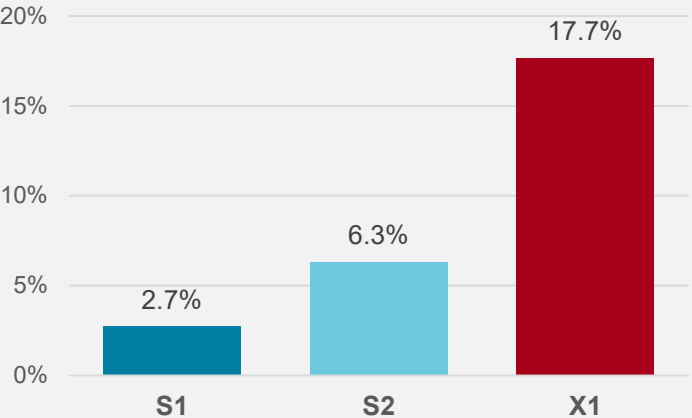
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Risk Scenario Comparisons and Prioritisation on Balance Sheet

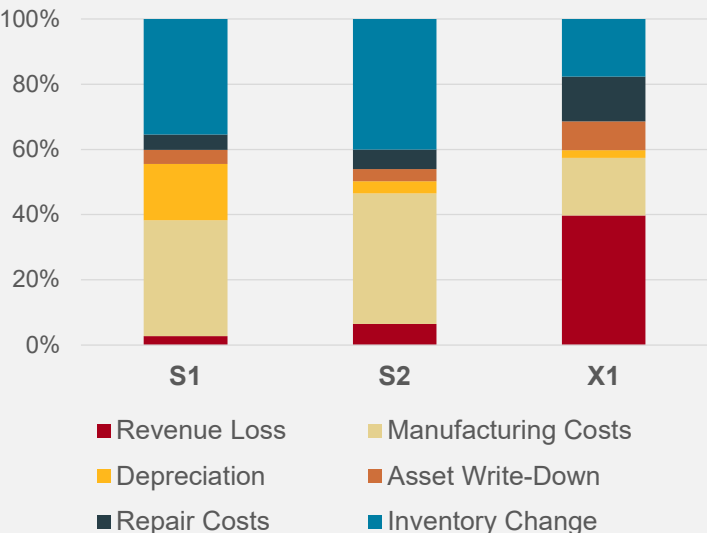


Flood

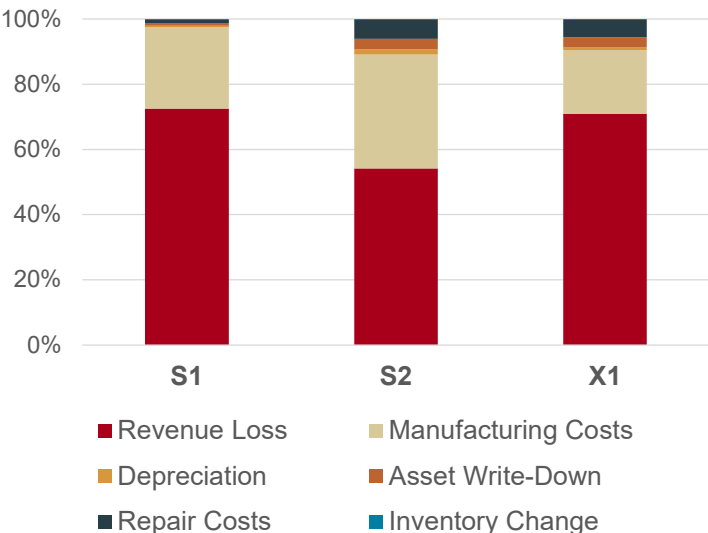
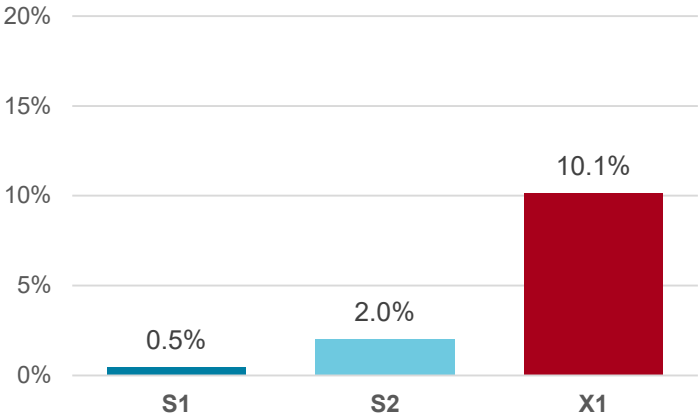
Total 5yr
EV@Risk (%)



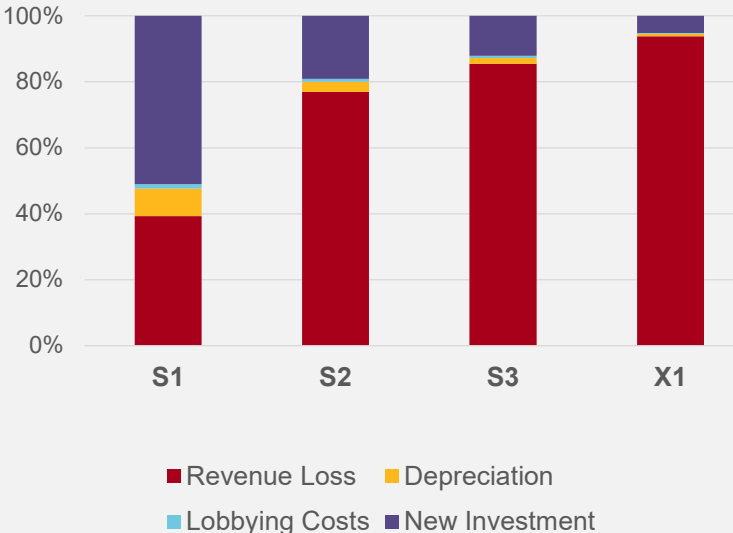
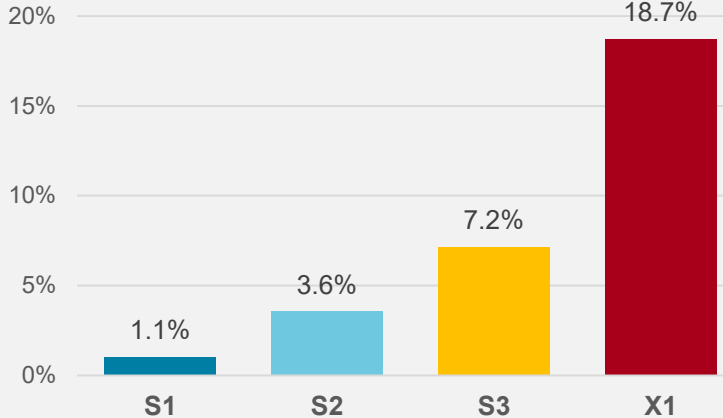
Composition



Human Capital & Gender Risk



Trade War



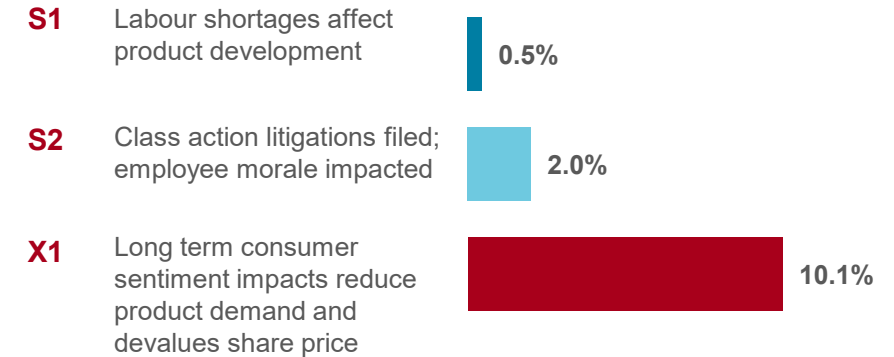
Indicative Profile - Scenario Stress Tests to Evaluate Corporate Risk

- Applies loss modelling to business from variety of disparate causes of risk
- We apply representative scenarios of different major classes of risk:
 - Governance
 - Human Capital & Gender Scenario
 - Finance, Economics & Trade
 - Disruption to cross-border business flows through new tariffs
 - Business based in UK, major markets in Europe & US

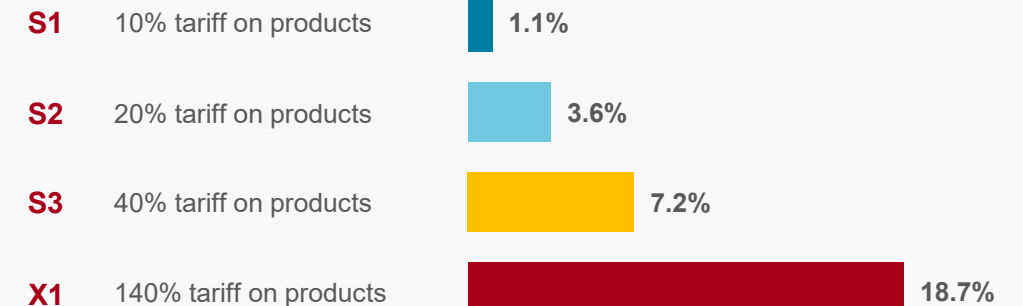
Scenario stress test results – Impact on company fundamental value 5yr EnterpriseValue@Risk



Human Capital & Gender

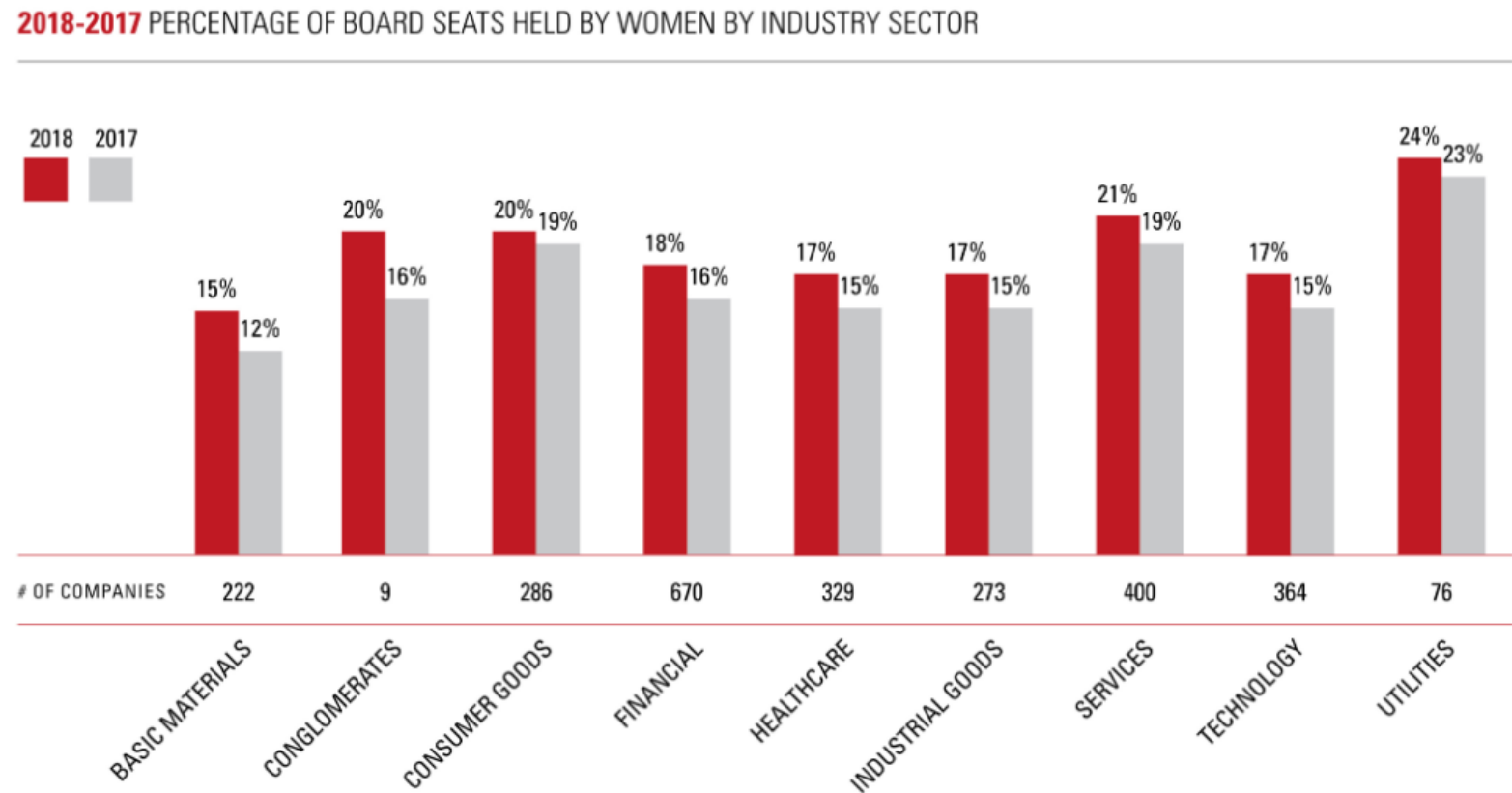


Trade war between US & Europe



20% by 2020 (Women on Boards – U.S. based campaign)







Breakdown by sector:



Note: Based on the *Russell 3000 Index* for years 2018 and 2017
Yahoo Finance Industry Sectors provided by Equilar.

Towards a Taxonomy of Business Risk

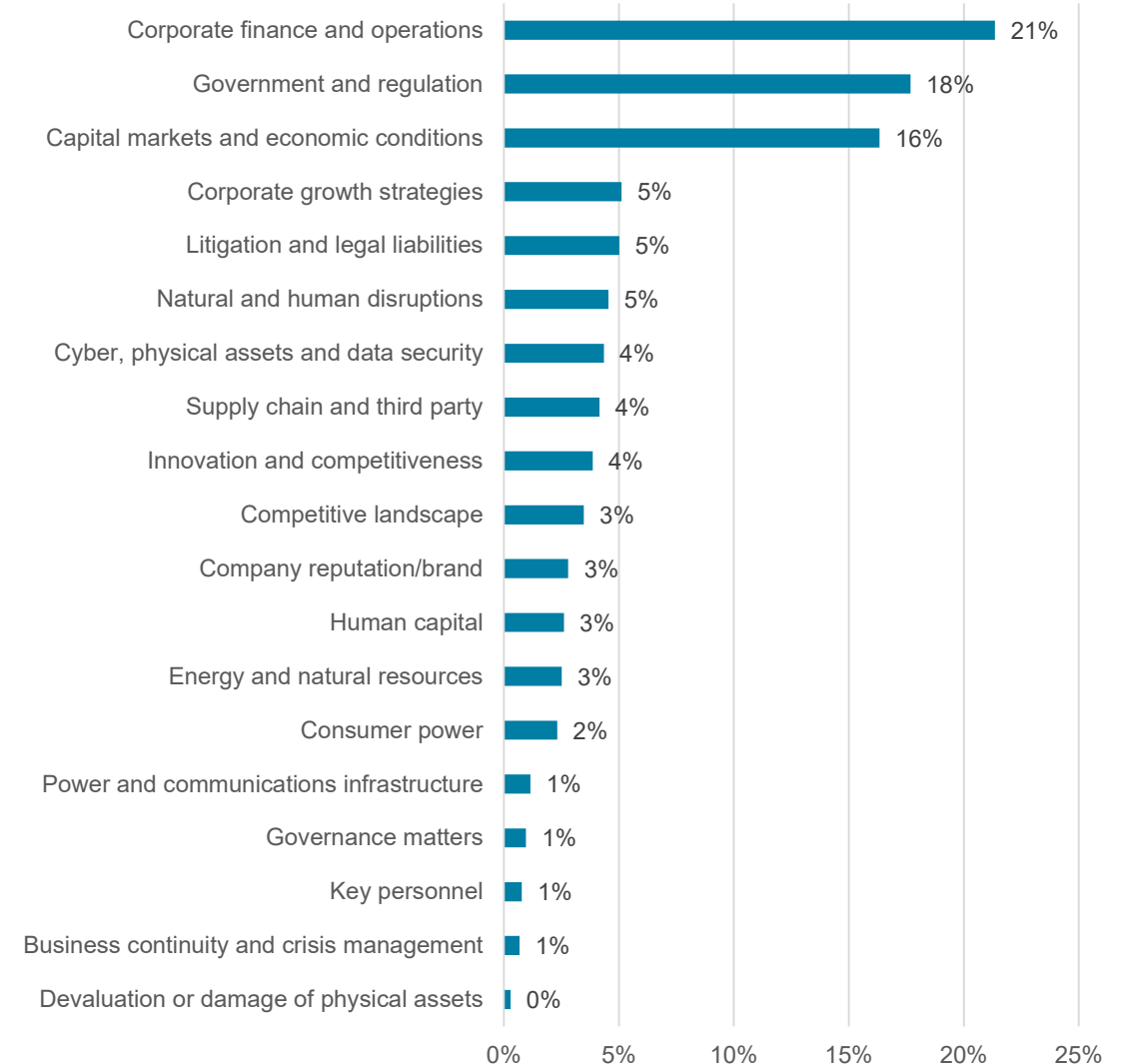
- These applications require a structured approach to estimating business loss from widely different causes
 - Objective 1: Identify a data structure describing organizations as a standard input to analysis
 - Objective 2: Model the losses that occur to the organisation from a hypothetical scenario
 - Objective 3: Demonstrate an ability to model the loss on a business from a wide range of different types of threats
- A taxonomy of business risk identifies a representative suite of loss causes for most organisations
 - Review of risk registers from annual reports
 - Historical review of causes of business distress
 - Other literature on business failures

	Threats <ul style="list-style-type: none">• External events that potentially inflict damage on the firm. These can be trend threats, such as climate change or technology advancement or shock events like recession, natural catastrophes or cyber attacks.• Internal threats such as business model failure, fraud, management inertia etc.
	Consequences <ul style="list-style-type: none">• Ensuing outcomes of threats, either tangible or intangible.• Examples include credit downgrade, reputational damage, property damage etc.
	Corporate Attributes <ul style="list-style-type: none">• Strategic and executive practices in operation, investment and financing that adds to the firm's vulnerability or resilience against threats.
	Key Business Environment Variables <ul style="list-style-type: none">• Macroeconomic parameters that channel and substantiate threats.• Examples include GDP growth, inflation, unemployment etc.
	Key Corporate Impact Metrics <ul style="list-style-type: none">• Encompassing business performance measures, either represented on the financial statements or not.• Examples include production, sales, share price etc.
	Mitigations <ul style="list-style-type: none">• Internal senior decisions that alleviate or reduce the effects of threats via attributes.

Survey of Risk Registers of Public Companies

- Growing trend and regulatory requirements for companies to declare main risks to their shareholders
- Risk registers (self-identified threats to the well-being of an organization) are declared in Annual Reports 10-K 1A and 20-F SEC filings of public companies
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Frequency of Risks identified in Annual Reports



Corporate Taxonomy of Risks

▪ Shock ▪ Trend

Finance, Economics & Markets	Geopolitical Violence	Technological	Environmental	Social & Political	Governance
Macroeconomic <ul style="list-style-type: none"> Market crash <ul style="list-style-type: none"> Asset bubble Financial irregularities Sovereign crisis default Commodity price fluctuation Trade sanctions Economic restrictions Economic recession Tariff war Investor sentiment <ul style="list-style-type: none"> Negative market outlook Low carbon economy transition Competition <ul style="list-style-type: none"> Disruptive competitor Aggressive competitor <ul style="list-style-type: none"> Price war Counterfeit products Consumer Power <ul style="list-style-type: none"> Shift in consumer preference/demand 	National Violence <ul style="list-style-type: none"> Civil conflict & separatism Assassination Terrorism International Conflict <ul style="list-style-type: none"> Interstate Conflict <ul style="list-style-type: none"> Conventional Asymmetric 	Cyber Attack <ul style="list-style-type: none"> Data exfiltration <ul style="list-style-type: none"> Intellectual property loss Contagious malware (Others) Infrastructure/System Failure <ul style="list-style-type: none"> Satellite system failure Solar storm Power outage Network disruption Industrial Accident <ul style="list-style-type: none"> Fire Explosion Nuclear Pollution Artificial Intelligence (AI) <ul style="list-style-type: none"> Technological advancement Technological accident 	Natural Catastrophe & Climate <ul style="list-style-type: none"> Earthquake Tsunami Volcanic eruption Tropical cyclone Temperate windstorm Tornado Electrical storm Hail Flood Freeze Drought Heatwave Wildfire Astronomical impact event Climate change Sea level rise Infectious Disease <ul style="list-style-type: none"> Plant epidemic Animal epidemic Human epidemic/pandemic <ul style="list-style-type: none"> Zoonosis Natural resources <ul style="list-style-type: none"> Resource deficiency <ul style="list-style-type: none"> Raw materials Fossil fuels 	Human Capital <ul style="list-style-type: none"> Labour disputes & strikes Labour shortages Ageing population Political & Criminal <ul style="list-style-type: none"> Political shock <ul style="list-style-type: none"> (Brexit) Sudden leadership change Nationalism Political corruption Cartel pressure Organised crime Humanitarian <ul style="list-style-type: none"> Famine Refugee crisis Welfare system failure 	Regulation & Legislation <ul style="list-style-type: none"> Tightening monetary/fiscal policy <ul style="list-style-type: none"> Tax Revised accounting standards Non-compliance <ul style="list-style-type: none"> Worker health & safety Internal corruption Licence revocation Contingent liabilities <ul style="list-style-type: none"> Consumer/shareholder class actions Strategic <ul style="list-style-type: none"> Hostile takeover Counterparty failure <ul style="list-style-type: none"> Customer/client Creditor Government Supplier Failure of: <ul style="list-style-type: none"> Mergers & acquisitions Divestitures Restructuring Joint ventures Asymmetric board <ul style="list-style-type: none"> Rogue CEO Products & Services <ul style="list-style-type: none"> Defect/failure Innovation (R&D) failure HR & PR <ul style="list-style-type: none"> Loss of key personnel Failure to attract talent Gender & diversity Negative media coverage

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Only 24 Female CEOs At Fortune 500 Companies

Female CEOs of Fortune 500 companies by rank in March 2018

Rank	CEO	Company	Revenue
8	Mary Barra	GENERAL MOTORS	\$157.3bn
29	Gail Boudreaux	Anthem	\$90.0bn
32	Ginni Rometty	IBM	\$79.1bn
44	Indra Nooyi	PEPSICO	\$63.5bn
56	Marilyn Hewson	LOCKHEED MARTIN	\$51.1bn
81	Safra Catz	ORACLE	\$37.7bn
90	Phebe Novakovic	GENERAL DYNAMICS	\$31.0bn
120	Tricia Griffith	PROGRESSIVE	\$26.8bn
121	Lynn Good	DUKE ENERGY	\$23.2bn
150	Michelle Gass	KOHL'S	\$19.1bn
157	Geisha Williams	PG&E Corporation	\$17.1bn
219	Barbara Rentler	ROSS DRESS FOR LESS	\$14.1bn
185	Margaret Keane	synchrony FINANCIAL	\$13.5bn
278	Vicki Hollub	OXY	\$13.2bn
246	Anna Manning	RGA	\$12.5bn
218	Deanna Mulligan	GUARDIAN*	\$10.7bn
296	Kathryn Marinello	Hertz	\$8.8bn
331	Mary Laschinger	Veritiv	\$8.3bn
369	Michele Buck	HERSHEY	\$7.5bn
479	Beth Mooney	KeyCorp	\$6.9bn
399	Joey Wat	YumChina	\$6.8bn
420	Kathy Mazzarella	Graybar	\$6.6bn
419	Patricia Poppe	CMS ENERGY	\$6.6bn



@StatistaCharts Source: Fortune

statista

<https://www.statista.com/chart/13995/female-ceos-in-fortune-500-companies/> STATISTA CHARTS:

SOURCE: FORTUNE

Risk Drivers for Creditworthiness by Profession

