Cambridge Judge Business School

Centre for Risk Studies

CAMBRIDGE RISK BRIEFING EMERGING CORPORATE RISKS: ARE THEY INSURABLE?

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Centre for **Risk Studies**



Consumer Businesses in Radical Change

Plastic waste set to beat price as UK shoppers' top concern	How changing customer behaviour is affecting shopping habits CUSTOMER 26 Jan 2018 by Sasha Fedorenko	The death of the High Street: 1,772 shops disappeared from Britain's town centres last year, as 18.2p of every £1 forked out by shoppers is spent online	
Ocado warehouse fire: Sales warning as	rs Face Radical Ch	ange 3,509 views Apr 26, 2018, 01:42pm	
Report shows a third of consumers prefer	4,920 views Jul 19, 2018, 12:07pm	Death Of The High Street	
Sustainable brands Trade Wars Disrupt Sup 5/01/2017 Slow Global Growth		The supermarket wars	
The UK sugar tax Drinks containing more than 8g of sugar per 100ml will face a tax rate equivalent to 24p per littre 24p 24p 24p 24p 24p 24p 24p 24p 24p 24p		haping The Future Experience In 2019 wars are going nuclear By ALEX SEBASTIAN FOR THIS IS MONEY PUBLISHED: 13:52, 19 September 2018	
18p Drinks containing 5-8g 5-8g	Opinion February 7, 2019	Supply Chain Disruption A Major Threat To Business	
Now's the moment to strike et W Health + International Edition + E UK millennials are drinking less	Will a sugar tax diabetes probler Madeleine Randell / / Share: f y G+ @	solve SE Asia's growing m? Millennials shunning alcohol as getting drunk is no longer cool	
() Opulated 1002 (INT) October 10, 2010	watchdog wants 'revolution	Businesses Should Prepare for Consequences of Climate Change	
UNIVERSITY OF CAMBRIDGE Judge Business School		Why the ecology crisis poses a threat to business as usual	

Corporate Risk Disclosure Requirements

Risk Register: UK Financial Reporting Council

- UK Corporate Governance Code from Jan 2019
 - Part 4 Audit, Risk and Internal Control, item 28, requires:

"a robust assessment of the company's emerging and principal risks, and to confirm in its annual report the procedures in place to identify emerging risks, and an explanation of how these are being managed and mitigated ... and probability of related events"

- But provide no definition of emerging risk
- So what are emerging risks?





Emerging Risk Definitions from Industry

ISODeveloping a new standard:
Guidance for managing emerging risks to enhance resilience (ISO/NP 31050)LLOYD'S"An issue that is perceived to be potentially significant but which may not be fully understood or
allowed for in insurance terms and conditions, pricing, reserving or capital setting"Swiss Re"Newly developing or changing risks which are difficult to quantify and which may have a major
impact on an organisation"EY"Scenarios that could stand to derail the company's plan"

"Long term trends, hot topics and weak signals"

pwc

"Emerging risks, also sometimes called global risks, are large-scale events or circumstances that arise from global trends; are beyond any particular party's capacity to control; and may have impacts not only on the organisation but also on multiple parties across geographic borders, industries, and/or sectors, in ways difficult to imagine today. Emerging risks are those *large-impact, hard-to-predict, and rare events beyond the realm of normal expectations*–what philosopher–epistemologist Nassim Nicholas Taleb calls "black swans" in reference to the fact that Europeans once knew that all swans were white–until explorers in Australia discovered black ones"



CRS Proposed Definition of Emerging Risk

Emerging Risk

A new risk, changing risk, or novel combination of risks for which the broad impacts, likelihoods and costs are not yet well understood.

(Cambridge Centre for Risk Studies)

Emerging Risks	Principal Risks			
Key Risk Indicators				
Known Unknowns	Known Knowns			
Unknown Unknowns	Unknown Knowns			
Black Swans				
Horizon Scanning				
Dragon Kings				

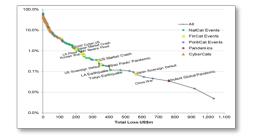


Towards a Taxonomy of Business Risk

- These applications require a structured approach to estimating business loss from widely different causes
- A taxonomy of business risk identifies a representative suite of causes of loss for most organisations
- Built on 5 strands of research:



Review of risk registers from annual reports



Corporate risk profiling case studies



Historical review of causes of corporate distress



Consultations on corporate risk



Horizon scanning



Survey of Risk Registers of Public Companies

Frequency of Risks identified in Annual Reports ABInBe Corporate finance and operations 21% Government and regulation 2 0 1 7 18% Capital markets and economic conditions 16% Corporate growth strategies 5% amazon Litigation and legal liabilities 5% Natural and human disruptions 5% Cyber, physical assets and data security Supply chain and third party Innovation and competitiveness Competitive landscape 3% Company reputation/brand 3% Human capital 3% Energy and natural resources 3% Annual Report 2017 Consumer power 2% Power and communications infrastructure 1% Governance matters 1% Key personnel **—** 1% Business continuity and crisis... 1% Devaluation or damage of physical assets 0% 0% 5% 10% 15% 20% 25%

- Growing trend and regulatory requirements for companies to declare main risks to their shareholders
- CCRS has analysed the annual reports of many public companies, and compiled a list of over 1,088 identified risks
 - Reveals wide variation in the risks that companies think pose a threat to their shareholder value
 - Companies do not employ a consistent methodology: no accepted standard approach or best practice

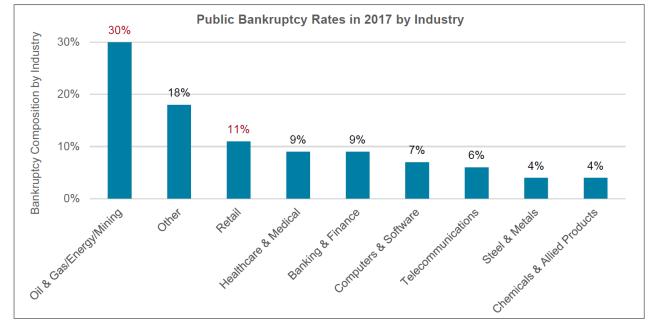


Symptoms of Corporate Distress

- CCRS identifying causal processes and factors that led to the distress of businesses
- Compiling a grading and diagnostic listing of corporate difficulty and distress
- Symptoms range between:
 - profits warnings
 - credit downgrades
 - formal insolvency

Our definition of distress:

- 1. Prolonged or severe one-off shock to corporate operational efficiency and financial performance
- 2. Inability to meet creditor obligations
- 3. High sensitivity to economic conditions and boom-bust business cycles



Bankruptcy rates in 2017 by industry (Source: BankruptcyData's 2017 Corporate Bankruptcy Review)



Historical Catalogue of Corporate Failure Case Studies

	Taxonomised Risk	Scenario	Consequence
AÉROPOSTALE Consumer Discretionary Apparel, accessories & luxury goods	Disruptive Technology E-commerce	 Consumer shift to fast-fashion retail & online competitors 	Filed for Chapter 11 on 4 th May 2016
Monarch Industrials Airline	Political Violence Terrorism Political & Democratic Ideological Shift (Brexit	 2 biggest markets, Egypt & Tunisia, closed to tourists after terror attacks Fall of £ increased fuel & aircraft costs 	Filed for Chapter 11 on 2 nd October 2017
ZTE Information Technology Communications equipment	Macroeconomic Tariff War (China-US)	 ZTE prioritised US sales (47%) over China (17%) Ban stemmed from violation of sanctions on Iran & North Korea Long-time customers scaled back deals with ZTE amid supply concerns 	Severe short-term distress where major operating activities ceased



Cambridge Scenario Suite

Interstate conflict between each of 60 national

Separatism Conflict in each of 180 countries,

Finance & Economics



Market Crash in each of the major stock markets of the world; 10%, 50% and 85% peak to trough



Sovereign Crisis in each of 180 countries, leading to default and currency devaluation



Commodity Crisis oil price hikes of varying magnitude causing related price shocks to other commodities



Tariff Trade Wars between each of the major trading blocs of the world



Macroeconomic Regimes: Recession plus 5 other states of the economy



Eurozone Meltdown Break up of the European Union and Euro currency



Global Property Price Crash: Asset bubble burst causes financial crisis



De-Americanization of Global Economy: Dollar deposed by China Renmimbi



Historical catalogue of past financial crises: Worst financial crises of past 200 years





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scenarios of varying severity

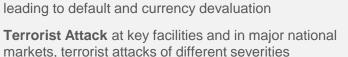


pairings, with three different severities of conflict Social Unrest in each of the countries most at risk,









Technological



Cyber Attack six different loss processes, multiple scenarios for systemic attacks



Power Outage in each Wide Area of 180 countries, leading to default and currency devaluation



Solar Storm Economy impact from coronal mass ejection causing power outage and satellite damage



Nuclear accident core meltdowns simulated from each of 160 nuclear power plants in the world



Interstate Conflict impact on trade and business resulting from China-Japan war in Pacific region

Social Unrest: 'Millennial Uprising' study of economic impacts of social change in youth culture



Cyber Terrorism: potential for destructive cyber attacks being instigated by terrorist groups



Global City Risk: Geopolitical and security risks around the world by city



Cyber Risk Landscape summary of trends in each of the major loss processes



Cyber attack on critical national infrastructure causing failure of major systems and power outage



Cyber Loss Scenarios a range of scenarios for how cyber loss can potentially occur in businesses



Systemic Cyber Attack Scenario Sybil logic bomb impacts industry standard database



Cambridge Scenario Suite

Environmental



Earthquake large magnitude events in major seismic areas close to centres of production



Tropical Windstorm hurricane and flood events in coastal regions prone to tropical cyclones



Flood events from coastal storm surge, riverine flood, and flash floods in flood-risk areas



Freeze events and extreme winter weather causing transport difficulties and activity outages

Drought: Water stress scenarios, causing reduced availability for manufacturing and agriculture

Volcanic Eruption for each of 700 active volcanos causing ash plume disruption of air traffic and business



Climate Change scenario of changing investor sentiment with divestment to low carbon economy



NatCat Fincat scenarios of trillion dollar natural catastrophes that cause stock market impacts



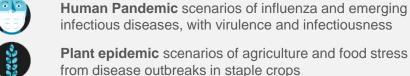
Cities at Risk Hazard zones around the world for each of the environmental threats to the global economy



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Human Resource and Talent between each of the major trading blocs of the world

Anti Microbial Resistance in pathogens, with

implications for epidemic exacerbation

Ageing Economy: Demographic trends in each country with changing consumer patterns and trends

Pandemic scenario of a highly infectious, moderate virulence pathogen impacting global economy



Ebola Outbreak counterfactual scenario for 2014 Ebola outbreak worldwide, and impact on economy



Food security crisis and inflation High inflation world scenario from commodity price shocks and crop failure

Governance & Liability

Regulation Change scenarios of major regulatory changes in business activity in high risk jurisdictions

Disruptive competitor scenarios of aggressive price competition and disruptive business models in market



Reputation risk scenarios for consequences of brand devaluation, customer churn, and other effects

Contingent liabilities scenarios of class action law suits and external litigation

Mergers and Acquisitions Failures not adding the



Insider threat scenarios of rogue employees and senior company officers



Risk Management Perspectives of Global Corporations Compilation of principal risks

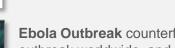
Corporate Risks Governance and Liability shocks in corporate risk

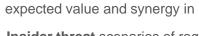


Liability Risks Legal settlement scenarios and Liability shocks in corporate risk









Example Scenarios Currently in Development



Investment Devaluation from



Carbon Investment



Radical Left Shift of UK Government





Social Unrest: Millennial

Manipulative Psychology

















Environmental Pollution

Allergen Labelling Regulation **Introduction of Universal Basic**

Income

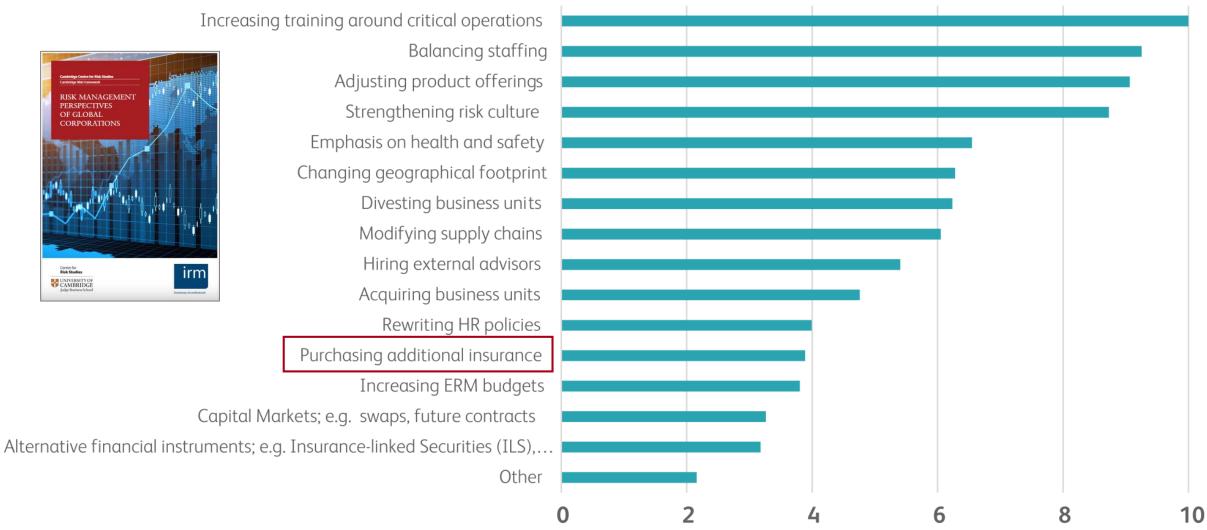
Anti-Monopoly Intervention



Tightened Tax Policy

Corporate Mitigation Strategies (where higher score is more important)

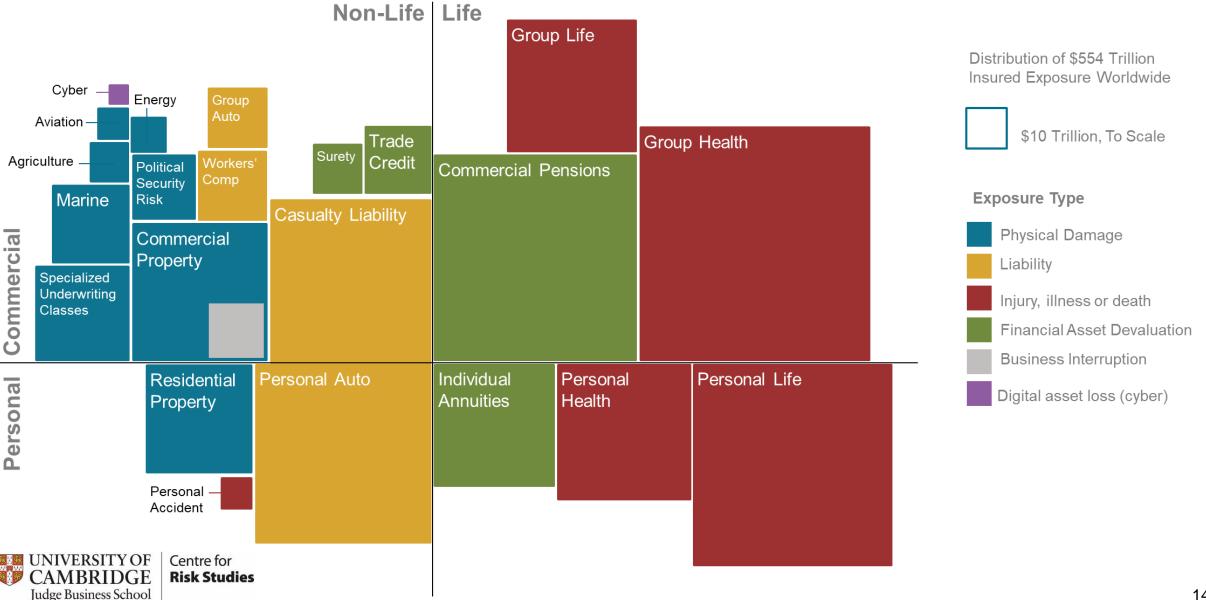
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Source: Cambridge CRS 2018 Enterprise Risk Management Survey

Mapping \$554 Trillion of Global Insurance Exposure



Cambridge Taxonomy of Rusiness Risks

Cambridge Taxonomy of Business Risks					
Financial & Economic	Geopolitical & Security	Technological	Environmental	Social & Humanitarian	Governance & Liability
 Macroeconomic Market Crash Asset Bubble Financial Irregularities Economic Recession Economic Restriction Trade Sanctions Tariff War Commodity Price Fluctuation Sovereign Crisis Default Investor Sentiment Negative Market Outlook Low Carbon Transition Competition Disruptive Competitor Aggressive Competitor Price War Counterfeit Products Conterparty Creditor Failure Government Failure Supplier Failure Supplier Failure Bargaining power against suppliers 	 Political & Democratic Ideological Shift Nationalism Populism Protectionism Political Shock Sudden Leadership Change Regime Change Political Corruption Nationalisation Political Violence Assassination Terrorism Coup d'État Social Unrest Civil Conflict/Separatism Interstate Conflict Conventional War Asymmetric War Nuclear War Cartel Pressure Organised Crime	 Disruptive Technology E-Commerce Clicks & Mortar Gig Economy Robotics & Automation Artificial Intelligence 5G Technology Augmented/Virtual Reality Blockchain Cyber Attack Data Exfiltration Intellectual Property Loss Contagious Malware Cloud Service Provider Failure Distributed Denial of Service Attack Financial Transaction Theft Industrial Control System Compromise Internet Service Provider Failure Network Disruption Power Outage Satellite System Failure Internet Outage 	 Sustainability Natural Resource Deficiency Water Fossil Fuels Raw Materials Biogeochemicals Food Insecurity Land/ Ocean System Change Biodiversity Loss Ecosystem Collapse Waste and Pollution Climate Change Climate Change Extreme Event Exacerbation Ocean System Change Sea Level Rise Geophysical Earthquake Tsunami Volcanic Eruption Hydrometeorological Drought Electrical Storm Flood Freeze Hail Heatwave Temperate Windstorm 	 Consumer Power Shift in Consumer Demand Activism Consumer Boycott Commodity Boycott Brand Name Boycott Brand Name Boycott Single Firm Boycott Transparency of Information Supply Chain Provenance Failure of Brand Management Negative Customer Experience Key Influencer Disruption Negative Media Coverage Human Resources Labour Disputes & Strikes Loss of Key Personnel Failure to Attract Talent Employment Practices Gender & Diversity Communication Failure Human Capital Ageing Population Labour Shortages 	 Regulation & Liability Tightening Fiscal Policy Taxation Non-Compliance Violations of Existing Regulation Internal Corruption & Fraud Negligence Emerging Regulation Revised Accounting Standards Licence Revocation Contingent Liabilities Private Lawsuit Mass Tort Class Action Strategy Failure Divestitures Joint Ventures Mergers & Acquisitions Restructuring Asymmetric Board Rogue CEO Hostile Takeover Model Failure Failure to Forecast Business Future Products & Services Product Defect/Failure

- - Astronomical Impact Event
- Human Epidemic/Pandemic

- Welfare System Failure

Inequality

Mass Migration

Infectious Disease

- Refugee Crisis

 Plant Epidemic Animal Epidemic

Product Defect/Failure

Innovation (R&D) Failure

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- Heatwave
- Temperate Windstorm
- Tornado
- Tropical Cyclone
- Wildfire

Space

- Solar Storm (CME)

Industrial Accident

- Explosion
- Fire
- Nuclear
- Pollution

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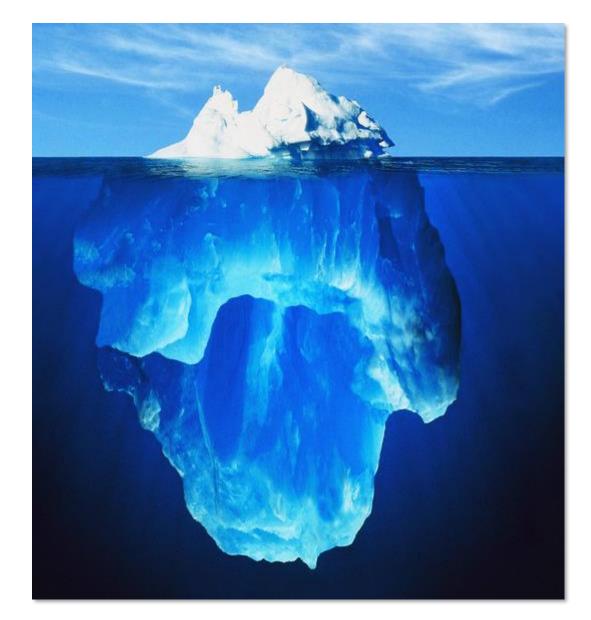
Cambridge Taxonomy of Business Risks: What is Insured?

Financial & Economic	Geopolitical & Security	Technological	Environmental	Social & Humanitarian	Governance & Liability
Macroeconomic	Political & Democratic	Disruptive Technology	Sustainability	Consumer Power	Regulation & Liability
 Market Crash Asset Bubble Financial Irregularities Economic Recession Economic Restriction Trade Sanctions Tariff War Commodity Price Fluctuation Sovereign Crisis Default 	 Ideological Shift Nationalism Populism Protectionism Political Shock Sudden Leadership Change Regime Change Political Corruption Nationalisation 	 E-Commerce Clicks & Mortar Gig Economy Robotics & Automation Artificial Intelligence 5G Technology Augmented/Virtual Reality Blockchain 	 Natural Resource Deficiency Water Fossil Fuels Raw Materials Biogeochemicals Food Insecurity Land/ Ocean System Change Biodiversity Loss Ecosystem Collapse Waste and Pollution 	 Shift in Consumer Demand Activism Consumer Boycott Commodity Boycott Brand Name Boycott Single Firm Boycott Transparency of Information Supply Chain Provenance Failure of Brand 	 Tightening Fiscal Policy Taxation Non-Compliance Violations of Existing Regulation Internal Corruption & Fraud Negligence Emerging Regulation Revised Accounting Standards Licence Revocation
 Investor Sentiment Negative Market Outlook Low Carbon Transition Competition Disruptive Competitor Aggressive Competitor 	 Political Violence Assassination Terrorism Coup d'État Social Unrest Civil Conflict/Separatism 	 Cyber Attack Data Exfiltration Intellectual Property Loss Contagious Malware Cloud Service Provider Failure Distributed Denial of Service 	 Climate Change Climate Change Extreme Event Exacerbation Ocean System Change Sea Level Rise 	Management – Negative Customer Experience – Key Influencer Disruption – Negative Media Coverage Human Resources	 Contingent Liabilities Private Lawsuit Mass Tort Class Action
 Price War Counterfeit Products Counterparty Creditor Failure Customer/Client Failure Government Failure 	International Conflict Interstate Conflict Conventional War Asymmetric War Nuclear War Criminal	 Attack Financial Transaction Theft Industrial Control System Compromise Internet Service Provider Failure 	Geophysical Earthquake Tsunami Volcanic Eruption Hydrometeorological	 Labour Disputes & Strikes Loss of Key Personnel Failure to Attract Talent Employment Practices Gender & Diversity Communication Failure 	Strategic Strategy Failure Divestitures Joint Ventures Mergers & Acquisitions Restructuring Asymmetric Board Basymetric Co
 Supplier Failure Supply chain disruptions Bargaining power against suppliers 	 Cartel Pressure Organised Crime 	 Infrastructure/System Failure Network Disruption Power Outage Satellite System Failure Internet Outage 	 Drought Electrical Storm Flood Freeze Hail Heatwave 	Human Capital Ageing Population Labour Shortages Humanitarian Poverty	 Rogue CEO Hostile Takeover Model Failure Failure to Forecast Business Future Products & Services
Centre for Risk Studies UNIVERSITY OF CAMBRIDGE Judge Business School		Industrial Accident Explosion Fire Nuclear Pollution 	 Temperate Windstorm Tornado Tropical Cyclone Wildfire Space Solar Storm (CME) Astronomical Impact Event 	 Hunger or Famine Inequality Welfare System Failure Mass Migration Refugee Crisis Infectious Disease Plant Epidemic Animal Epidemic 	 Product Defect/Failure Innovation (R&D) Failure

Human Epidemic/Pandemic

Are Emerging Corporate Risks Insurable?

- To insure an emerging risk you need:
 - To define a peril
 - Eliminate information bias
 - Eliminate moral hazard
 - Produce a risk model for the peril
 - Include verifiable quantitative metrics
 - Audit or settle claims to contractual standards
- Can we develop parametric triggers?
 - Independent proxy variables
- CRS engaged in trying to quantify through the definition of metrics





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